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## Consolidated Financial Results for the Fiscal Year Ended March 31, 2021 [Japanese GAAP]

May 13, 2021

Company name : Kumagai Gumi Co., Ltd.

Stock exchange listings : Tokyo Stock Exchange, 1st Section Securities code : 1861 URL : https://www.kumagaigumi.co.jp/

Representative: Yasunori Sakurano, President

Contact: Chihiro Nosaka, General Manager, Accounting Department, Administration Division

Tel. 03-3235-8606

Date of general meeting of shareholders: June 29, 2021 Date of filing of securities report: June 29, 2021 Scheduled date of dividend payment: June 30, 2021 Supplemental materials for financial results: Yes

Presentation on financial results: Yes

(Rounded down to the nearest million yen)

#### 1. Consolidated Results for the Fiscal Year Ended March 31, 2021 (April 1, 2020 - March 31, 2021)

#### (1) Consolidated Operating Results

(Percentage figures are changes from the same period in the previous fiscal year)

|   | (1) concentuated operating | (i crecitage lightes are changes from the same period |                  |                  |                 | criod in the previo | us riscai ycai /       |                  |       |
|---|----------------------------|---|------------------|------------------|-----------------|---------------------|------------------------|------------------|-------|
| ĺ | Net sales of completed     |   | Operating profit |                  | Ordinary profit |                     | Profit attributable to |                  |       |
| ı |                            | construction  | contracts        | Operating profit |                 | Ordinary profit     |                        | owners of parent |       |
| ſ |                            | Million yen   | %                | Million yen      | %               | Million yen         | %                      | Million yen      | %     |
|   | FY2020                     | 450,232   | 3.2              | 28,069           | 10.3            | 28,400              | 10.4                   | 17,925           | (7.8) |
|   | FY2019                     | 436,151   | 12.1             | 25,440           | (3.9)           | 25,718              | (3.1)                  | 19,447           | 46.1  |

(Note) Comprehensive income FY2020 21,414 million yen 20.0% FY2019 17,851 million yen 37.8%

|        | Basic earnings per share | Diluted earnings per share | Return on equity | Ordinary profit to total assets ratio | Operating profit to<br>net sales ratio |
|--------|--------------------------|----------------------------|------------------|---------------------------------------|--|
|        | Yen                      | Yen                        | %                | %                                     | %                                      |
| FY2020 | 384.69                   | _                          | 11.5             | 7.5                                   | 6.2                                    |
| FY2019 | 417.35                   | _                          | 13.7             | 7.1                                   | 5.8                                    |

(Reference) Investment profit (loss) on equity method FY2020 226 million yen FY2019 201 million yen

#### (2) Consolidated Financial Position

|        | Total assets | Net assets  | Capital adequacy ratio | Net assets per share |
|--------|--------------|-------------|------------------------|----------------------|
|        | Million yen  | Million yen | %                      | Yen                  |
| FY2020 | 379,573      | 163,835     | 43.2                   | 3,516.07             |
| FY2019 | 374,841      | 148,034     | 39.5                   | 3,177.22             |

(Reference) Owner's equity FY2020 163,835 million yen FY2019 148,034 million yen

#### (3) Consolidated cash flows

|        | Cash flows from      | Cash flows from      | Cash flows from      | Cash and equivalents, |  |
|--------|----------------------|----------------------|----------------------|-----------------------|--|
|        | operating activities | investing activities | financing activities | end of period         |  |
|        | Million yen          | Million yen          | Million yen          | Million yen           |  |
| FY2020 | 6,572                | (4,306)              | (6,112)              | 71,335                |  |
| FY2019 | 345                  | (2,298)              | (5,361)              | 75,155                |  |

#### 2. Dividends

|                   | Annual cash dividends per share |                       |                       |          |        |                  | Pavout ratio   | Ratio of dividends to        |
|-------------------|---------------------------------|-----------------------|-----------------------|----------|--------|------------------|----------------|------------------------------|
|                   | End of<br>1st quarter           | End of<br>2nd quarter | End of<br>3rd quarter | Year-end | Total  | dividend<br>paid | (consolidated) | net assets<br>(consolidated) |
|                   | Yen Yen                         |                       |                       | Yen      | Yen    | Million yen      | %              | %                            |
| FY2019            | _                               | _                     | _                     | 120.00   | 120.00 | 5,611            | 28.8           | 4.0                          |
| FY2020            | Y2020 — — —                     |                       | _                     | 120.00   | 120.00 | 5,610            | 31.2           | 3.6                          |
| FY2021 (forecast) |                                 |                       |                       | 120.00   | 120.00 |                  | 30.1           |                              |

### $3.\ Forecast\ of\ Consolidated\ Operating\ Results\ for\ FY2021\ (April\ 1,\ 2021\ -\ March\ 31,\ 2022)$

(Percentage figures are changes from the same period in the previous fiscal year)

|                  | (Percentage figures are changes from the same period in the previous fiscal year |         |                  |       |                 |       |                  |         | evious riscai year) |
|------------------|--|---------|------------------|-------|-----------------|-------|------------------|---------|---------------------|
| Net sales of com |  | mpleted | Oneration in     |       | Oudinantin      |       | Profit attribut  | able to | Basic earnings      |
|                  | construction contracts   |         | Operating income |       | Ordinary income |       | owners of parent |         | per share           |
|                  | Million yen %  |         | Million yen      | %     | Million yen     | %     | Million yen      | %       | Yen                 |
| FY2021           | 451,000  | 0.2     | 27,000           | (3.8) | 27,400          | (3.5) | 18,600           | 3.8     | 399.17              |

### ※ Notes

(1) Changes in significant subsidiaries during the period

(Changes in specified subsidiaries that resulted in a change in the scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates, and retrospective restatements

1 Changes in accounting policies due to the revision of the accounting standards

2 Changes in accounting policies other than 1

3 Changes in accounting estimates

4 Retrospective restatements

(3) Number of shares issued (common stock)

① Number of shares issued at the end of the period (including treasury stocks)

2 Number of treasury stocks at the end of the period

3 Average number of shares outstanding during the period

|        |            |        | (Shares)   |
|--------|------------|--------|------------|
| FY2020 | 46,805,660 | FY2019 | 46,805,660 |
| FY2020 | 209,338    | FY2019 | 213,148    |
| FY2020 | 46.597.911 | FY2019 | 46.597.903 |

#### (Reference) Summery of Nonconsolidated Financial Results

1. Nonconsolidated Results for the Fiscal Year Ended March 31, 2021 (April 1, 2020 - March 31, 2021)

(1) Nonconsolidated Operating Results

(Percentage figures are changes from the same period in the previous fiscal year)

: None

: None

: None

: None

|        | Net sales of completed construction contracts |      | Operating profit |       | Ordinary profit |       | Profit      |     |
|--------|---|------|------------------|-------|-----------------|-------|-------------|-----|
|        | Million yen                                   | %    | Million yen      | %     | Million yen     | %     | Million yen | %   |
| FY2020 | 360,240                                       | 2.3  | 22,447           | 10.9  | 23,543          | 13.8  | 15,047      | 1.5 |
| FY2019 | 352,224                                       | 14.7 | 20,244           | (3.9) | 20,690          | (5.0) | 14,823      | 4.7 |

|        | Basic earnings per share | Diluted earnings per share |
|--------|--------------------------|----------------------------|
|        | Yen                      | Yen                        |
| FY2020 | 322.21                   | _                          |
| FY2019 | 317.38                   | _                          |

#### (2) Nonconsolidated Financial Position

|        | Total assets | Net assets  | Capital adequacy ratio | Net assets per share |  |
|--------|--------------|-------------|------------------------|----------------------|--|
|        | Million yen  | Million yen | %                      | Yen                  |  |
| FY2020 | 316,659      | 131,287     | 41.5                   | 2,811.32             |  |
| FY2019 | 315,780      | 118,438     | 37.5                   | 2,536.08             |  |

(Reference) Owner's equity FY2020 131,287 million yen FY2019 118,438 million yen

### 2. Forecast of Nonconsolidated Operating Results for FY2021 (April 1, 2021 - March 31, 2022)

 $(\mbox{Percentage figures are changes from the same period in the previous fiscal year)} \label{eq:percentage}$ 

|        | Net sales of completed construction contracts |       | ' ()rdinary income |       | Profit      |     | Basic earnings per share |  |
|--------|---|-------|--------------------|-------|-------------|-----|--------------------------|--|
|        | Million yen                                   | %     | Million yen        | %     | Million yen | %   | Yen                      |  |
| FY2021 | 344,000                                       | (4.5) | 22,600             | (4.0) | 15,800      | 5.0 | 338.33                   |  |

- \* "Kessan Tanshin" is not subject to an audit by a certified public accountant or an audit corporation.
- \* Explanation regarding the appropriate use of forecasts of operating results, and other specific comments
- 1. The financial forecast of operating results in this document are based on information available at present and logical assessments. Actual results may be materially different from expectations due to a variety of factors.
- 2. The Company is to hold the presentation on financial results for analysts and institutional investors. The materials related to financial results which will be used on the presentation will be posted on the Company's website as soon as possible after the presentation.

## 1. Consolidated Financial Statements

## (1) Consolidated balance sheet

|  | EV0040                           | (millions of yen)                |
|--|----------------------------------|----------------------------------|
|  | FY2019<br>(As of March 31, 2020) | FY2020<br>(As of March 31, 2021) |
| Assets   | (AS 01 March 31, 2020)           | (AS OF March 31, 2021)           |
| Current assets                                       |                                  |                                  |
| Cash and deposits                                    | 75,155                           | 71,335                           |
| Notes receivable, accounts receivable from completed | ·                                | ,                                |
| construction contracts and other                     | 190,642                          | 197,175                          |
| Costs on construction contracts in progress          | 7,864                            | 6,454                            |
| Accounts receivable - other                          | 29,827                           | 29,477                           |
| Other  | 7,395                            | 7,554                            |
| Allowance for doubtful accounts                      | (219)                            | (226)                            |
| Total current assets                                 | 310,667                          | 311,770                          |
| Non-current assets                                   |                                  |                                  |
| Property, plant and equipment                        |                                  |                                  |
| Buildings and structures                             | 19,719                           | 20,216                           |
| Machinery, vehicles, tools, furniture and fixtures   | 17,929                           | 18,189                           |
| Land   | 14,795                           | 15,105                           |
| Leased assets  | 643                              | 900                              |
| Construction in progress                             | 316                              | 375                              |
| Accumulated depreciation                             | (28,057)                         | (29,128)                         |
| Total property, plant and equipment                  | 25,347                           | 25,658                           |
| Intangible assets                                    | 540                              | 558                              |
| Investments and other assets                         |                                  |                                  |
| Investment securities                                | 22,870                           | 29,711                           |
| Long-term loans receivable                           | 779                              | 641                              |
| Long-term non-operating accounts receivable          | 161                              | 116                              |
| Distressed receivables                               | 29                               | 26                               |
| Deferred tax assets                                  | 10,328                           | 7,245                            |
| Other  | 4,286                            | 4,022                            |
| Allowance for doubtful accounts                      | (204)                            | (177)                            |
| Total investments and other assets                   | 38,252                           | 41,587                           |
| Total non-current assets                             | 64,141                           | 67,803                           |
| Deferred assets                                      |                                  |                                  |
| Share issuance costs                                 | 33                               | _                                |
| Total deferred assets                                | 33                               |                                  |
| Total assets   | 374,841                          | 379,573                          |

|  |                        | (millions of yen)      |
|--|------------------------|------------------------|
|  | FY2019                 | FY2020                 |
|  | (As of March 31, 2020) | (As of March 31, 2021) |
| Liabilities  |                        |                        |
| Current liabilities  |                        |                        |
| Notes payable, accounts payable for construction contracts and other | 96,503                 | 84,610                 |
| Electronically recorded obligations - operating                      | 29,572                 | 37,435                 |
| Short-term borrowings  | 4,074                  | 4,161                  |
| Income taxes payable   | 3,093                  | 3,841                  |
| Advances received on construction contracts in progress              | 19,933                 | 11,929                 |
| Deposits received  | 29,489                 | 34,622                 |
| Provision for warranties for completed construction                  | 422                    | 473                    |
| Provision for loss on construction contracts                         | 469                    | 156                    |
| Provision for contingent loss  | 7,614                  | 1,482                  |
| Provision for bonuses  | 3,689                  | 4,256                  |
| Other  | 6,726                  | 7,633                  |
| Total current liabilities  | 201,590                | 190,604                |
| Non-current liabilities  |                        |                        |
| Long-term borrowings   | 8,184                  | 7,728                  |
| Provision for share awards   | 97                     | 140                    |
| Retirement benefit liability   | 16,421                 | 16,644                 |
| Other  | 513                    | 620                    |
| Total non-current liabilities  | 25,216                 | 25,133                 |
| Total liabilities  | 226,807                | 215,737                |
| Net assets   |                        |                        |
| Shareholders' equity   |                        |                        |
| Share capital  | 30,108                 | 30,108                 |
| Capital surplus  | 25,157                 | 25,156                 |
| Retained earnings  | 92,413                 | 104,727                |
| Treasury shares  | (450)                  | (451)                  |
| Total shareholders' equity   | 147,228                | 159,540                |
| Accumulated other comprehensive income                               |                        |                        |
| Valuation difference on available-for-sale securities                | 816                    | 4,241                  |
| Foreign currency translation adjustment                              | 391                    | 384                    |
| Remeasurements of defined benefit plans                              | (401)                  | (330)                  |
| Total accumulated other comprehensive income                         | 806                    | 4,294                  |
| Total net assets   | 148,034                | 163,835                |
| Total liabilities and net assets                                     | 374,841                | 379,573                |

## (2) Consolidated statement of income and Consolidated statement of comprehensive income Consolidated statement of income

|   | FY2019                                 | (millions of yen)<br>FY2020            |
|---|--|--|
|   | FY2019<br>(Apr 1, 2019—Mar 31, 2020)   | FY2020<br>(Apr 1, 2020 — Mar 31, 2021) |
| Net sales of completed construction contracts                 | 436,151                                | 450,232                                |
| Cost of sales of completed construction contracts             | 390,653                                | 402,147                                |
| Gross profit on completed construction contracts              | 45,498                                 | 48,084                                 |
| Selling, general and administrative expenses                  | 20,057                                 | 20,015                                 |
| Operating profit  | 25,440                                 | 28,069                                 |
| Non-operating income  |  | 25,555                                 |
| Interest income   | 40                                     | 40                                     |
| Dividend income   | 334                                    | 370                                    |
| Share of profit of entities accounted for using equity method | 201                                    | 226                                    |
| Foreign exchange gains  | _                                      | 24                                     |
| Other   | 127                                    | 243                                    |
| Total non-operating income                                    | 703                                    | 906                                    |
| Non-operating expenses  |  |  |
| Interest expenses   | 188                                    | 190                                    |
| Foreign exchange losses                                       | 20                                     | _                                      |
| Loss on sale of receivables                                   | 52                                     | 45                                     |
| Commission for syndicated loans                               | 33                                     | 210                                    |
| Amortization of share issuance costs                          | 49                                     | 33                                     |
| Other   | 82                                     | 95                                     |
| Total non-operating expenses                                  | 425                                    | 574                                    |
| Ordinary profit   | 25,718                                 | 28,400                                 |
| Extraordinary income  | 20,710                                 | 20,400                                 |
| Gain on sales of non-current assets                           | 7                                      | 10                                     |
| Gain on sales of investment securities                        | 18                                     | 14                                     |
| Gain on sales of memberships                                  | 732                                    | 2                                      |
| Compensation for expropriation                                | —————————————————————————————————————— | 14                                     |
| Settlement received   | _                                      | 100                                    |
|   | 1 211                                  | 100                                    |
| Reversal of provision for loss on anti-monopoly act           | 1,311                                  | 140                                    |
| Total extraordinary income                                    | 2,068                                  | 142                                    |
| Extraordinary losses  |  | 10                                     |
| Loss on sale of non-current assets                            | _                                      | 12                                     |
| Loss on retirement of non-current assets                      | 43                                     | 58                                     |
| Loss on valuation of investment securities                    | 114                                    | 1                                      |
| Compensation for damage                                       | 139                                    | 240                                    |
| Infectious disease related costs                              | 5                                      | 269                                    |
| Provision for contingent loss                                 | 265                                    | 1,281                                  |
| Loss on transfer of receivables                               | _                                      | 458                                    |
| Loss on change in equity                                      | 77                                     | 44                                     |
| Other   |  | 82                                     |
| Total extraordinary losses                                    | 716                                    | 2,449                                  |
| Profit before income taxes                                    | 27,070                                 | 26,093                                 |
| Income taxes - current  | 6,181                                  | 6,629                                  |
| Income taxes - deferred                                       | 1,441                                  | 1,538                                  |
| Total income taxes  | 7,622                                  | 8,168                                  |
| Profit  | 19,447                                 | 17,925                                 |
| Profit attributable to owners of parent                       | 19,447                                 | 17,925                                 |
|   |  |  |

|   |     |       | •    | ,    |
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|                              | (itimietie et jeit)  |
|------------------------------|--|
| FY2019                       | FY2020   |
| (Apr 1, 2019 — Mar 31, 2020) | (Apr 1, 2020 — Mar 31, 2021)                                     |
| 19,447                       | 17,925   |
|                              |  |
| (1,689)                      | 3,429  |
| 41                           | (6)  |
| 47                           | 70   |
| 4                            | (4)  |
| (1,595)                      | 3,488  |
| 17,851                       | 21,414   |
|                              |  |
| 17,851                       | 21,414   |
| _                            | _  |
|                              | (Apr 1, 2019—Mar 31, 2020) 19,447 (1,689) 41 47 4 (1,595) 17,851 |

# (3) Consolidated statements of changes in equity FY2019 (Apr 1, 2019—Mar 31, 2020)

|  | Shareholders' equity |                 |                   |                 |                                  |  |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------------|--|
|  | Share capital        | Capital surplus | Retained earnings | Treasury shares | Total<br>shareholders'<br>equity |  |
| Balance at beginning of current period               | 30,108               | 25,157          | 77,642            | (426)           | 132,481                          |  |
| Changes during period                                |                      |                 |                   |                 |                                  |  |
| Dividends of surplus                                 |                      |                 | (4,676)           |                 | (4,676)                          |  |
| Profit attributable to owners of parent              |                      |                 | 19,447            |                 | 19,447                           |  |
| Purchase of treasury shares                          |                      |                 |                   | (31)            | (31)                             |  |
| Disposal of treasury shares                          |                      | (0)             |                   | 7               | 7                                |  |
| Net changes of items other than shareholders' equity |                      |                 |                   |                 |                                  |  |
| Total changes of items during period                 | _                    | (0)             | 14,770            | (23)            | 14,746                           |  |
| Balance at end of current period                     | 30,108               | 25,157          | 92,413            | (450)           | 147,228                          |  |

|  | А   | Accumulated other comprehensive income        |   |  |                     |  |
|--|---|---|---|--|---------------------|--|
|  | Valuation<br>difference on<br>available-for-<br>sale securities | Foreign currency<br>translation<br>adjustment | Remeasurements<br>of defined<br>benefit plans | Total accumulated other comprehensive income | Total<br>net assets |  |
| Balance at beginning of current period               | 2,501   | 349   | (449)   | 2,402  | 134,883             |  |
| Changes during period                                |   |   |   |  |                     |  |
| Dividends of surplus                                 |   |   |   |  | (4,676)             |  |
| Profit attributable to owners of parent              |   |   |   |  | 19,447              |  |
| Purchase of treasury shares                          |   |   |   |  | (31)                |  |
| Disposal of treasury shares                          |   |   |   |  | 7                   |  |
| Net changes of items other than shareholders' equity | (1,685)   | 41  | 47  | (1,595)                                      | (1,595)             |  |
| Total changes of items during period                 | (1,685)   | 41  | 47  | (1,595)                                      | 13,150              |  |
| Balance at end of current period                     | 816   | 391   | (401)   | 806  | 148,034             |  |

 $(\mathsf{millions}\ \mathsf{of}\ \mathsf{yen})$ 

|  | Shareholders' equity |                 |                   |                 |                                  |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------------|
|  | Share capital        | Capital surplus | Retained earnings | Treasury shares | Total<br>shareholders'<br>equity |
| Balance at beginning of current period               | 30,108               | 25,157          | 92,413            | (450)           | 147,228                          |
| Changes during period                                |                      |                 |                   |                 |                                  |
| Dividends of surplus                                 |                      |                 | (5,611)           |                 | (5,611)                          |
| Profit attributable to owners of parent              |                      |                 | 17,925            |                 | 17,925                           |
| Purchase of treasury shares                          |                      |                 |                   | (21)            | (21)                             |
| Disposal of treasury shares                          |                      | (0)             |                   | 19              | 19                               |
| Net changes of items other than shareholders' equity |                      |                 |                   |                 |                                  |
| Total changes of items during period                 | _                    | (0)             | 12,314            | (1)             | 12,312                           |
| Balance at end of current period                     | 30,108               | 25,156          | 104,727           | (451)           | 159,540                          |

|  | A   | ccumulated other c                            | omprehensive incom                            | ne  |                     |
|--|---|---|---|---|---------------------|
|  | Valuation<br>difference on<br>available–for–<br>sale securities | Foreign currency<br>translation<br>adjustment | Remeasurements<br>of defined<br>benefit plans | Total<br>accumulated other<br>comprehensive<br>income | Total<br>net assets |
| Balance at beginning of current period               | 816   | 391   | (401)   | 806   | 148,034             |
| Changes during period                                |   |   |   |   |                     |
| Dividends of surplus                                 |   |   |   |   | (5,611)             |
| Profit attributable to owners of parent              |   |   |   |   | 17,925              |
| Purchase of treasury shares                          |   |   |   |   | (21)                |
| Disposal of treasury shares                          |   |   |   |   | 19                  |
| Net changes of items other than shareholders' equity | 3,425   | (6)   | 70  | 3,488   | 3,488               |
| Total changes of items during period                 | 3,425   | (6)   | 70  | 3,488   | 15,800              |
| Balance at end of current period                     | 4,241   | 384   | (330)   | 4,294   | 163,835             |

| Proposition    | (4) Consolidated statements of cash flows                          |                            | (millions of yen)          |
|--|--|----------------------------|----------------------------|
| Profit before income taxes   |  |                            |                            |
| Profit before income taxes   |  | (Apr 1, 2019—Mar 31, 2020) | (Apr 1, 2020—Mar 31, 2021) |
| Depreciation   |  | 07.070                     | 00.000                     |
| Amortization of share issuance costs         49         33           Increases (decrease) in provision for contingent loss         42         (18)           Increases (decrease) in provision for loss on anti-monopoly act         (3333)         —           Increase (decrease) in provision for loss on anti-monopoly act         (3933)         —           Increase (decrease) in retriement benefit liability         (9)         324           Interest and dividend income         (374)         (411)           Interest expenses         188         190           Forciign exchange losses (gains)         17         (368)           Shar of loss (profit) of entities accounted for using equity method         (201)         (226)           Loss (gain) on valuation of investment securities         114         1           Loss (gain) on sale of investment securities         118         14           Loss on retirement of non-current assets         43         58           Loss on retirement of non-current assets         13         58           Loss on transfer of receivable         14  |  | •                          |                            |
| Increase (decrease) in provision for contingent loss   | •  | ,                          | •                          |
| Increase (decrease) in provision for loss on anti-monopoly act (3,333) — Increase (decrease) in provision for loss on anti-monopoly act (3,343) — 324 (1111)   Increase (adecrease) in retrieves themefit liability (9) 324 (1111)   Interest and dividend income (374) (4111)   Interest and dividend income (374) (374) (374) (374)   Interest appearse (374) (374) (374) (374) (374) (375)   Interest expenses (2013) (374) (374) (374) (375)   Interest expenses (2013) (374) (374) (375)  |  |                            |                            |
| Increase (decrease) in provision for loss on anti-monopoly at Increase (decrease) in retrement benefit liability   |  | · <del>-</del>             |                            |
| Interest and dividend innome   (374   (411)   (411)     Interest tand dividend innome   (374   (411)   (411)     Interest tand dividend innome   (374   (411)   (374)   (374)     Foreign exchange losses (gains)   (17   (36)   (36)     Shara of loss (profit) of antities accounted for   (201)   (206)     Loss (gain) on valuation of investment securities   (18   (14)   (18)   (18   (14)   (18   (18)   (18   (18)   (18)   (18   (18)   (18)   (18)   (18   (18)   |  |                            | (6,131)                    |
| Interest and dividend income   |  |                            | _                          |
| Interest expenses   188   190     Foreign exchange losses (gains)   17   365     Foreign exchange losses (gains)   17   365     Share of loss (profit) of entities accounted for using equity method   14   11     Loss (gain) on valuation of investment securities   114   11     Loss (gain) on sale of investment securities   17   18     Loss (gain) on sale of non-current assets   17   18     Loss on rainment of non-current assets   43   58     Loss on transfer of receivables   43   58     Loss on transfer of receivables   14,925   68,535     Decrease (increase) in trade payables   5,799   3,807     Increase (decrease) in trade payables   5,799   3,807     Increase (decrease) in advances received on construction contracts in progress   5,190   8,004     Increase (decrease) in advances received on construction contracts in progress   5,190   8,004     Increase (decrease) in deposits received   10,078   5,133     Increase (decrease) in deposits received   10,078   12,207     Other, net   4,954   1,245   1,245     Subtotal   7,976   1,2207   1,335   1,335   1,335     Increase (decrease) in deposits received   382   410     Interest paid   1,889   1,990   1,990   1,990   1,990     Increase paid   1,890   1,9 |  |                            |                            |
| Poreign exchange losses (gains)  |  | , ,                        | , ,                        |
| Share of loss (profix) of entities accounted for using equity method         (201)         (226)           Loss (gain) on valuation of investment securities         114         1           Loss (gain) on sale of investment securities         (18)         (14)           Loss (agin) on sale of investment securities         (17)         1 3           Loss on retirement of non-current assets         43         58           Loss on transfer of receivables         -         458           Decrease (increase) in trade receivables         5,799         (3,807)           Increase (decrease) in trade payables         5,799         (3,807)           Increase (decrease) in davances received on construction contracts in progress         5,190         (8,004)           Increase (decrease) in deposits receivable - other         (14,131)         350           Increase (decrease) in deposits received on construction         (10,73)         5,133           Decrease (increase) in accounts receivable - other         (14,131)         350           Increase (decrease) in deposits received         (10,73)         (137)           Other, net         (4,954)         1,245           Subtotal         7,976         12,207           Interest and dividends received         32         410           Interest paid         (   | ·  |                            |                            |
| using equify method         (201)         (228)           Loss (gain) on valuation of investment securities         114         1.4           Loss (gain) on sale of investment securities         (18)         (14)           Loss (apin) on sale of investment securities         (18)         (14)           Loss on retirement of non-current assets         43         58           Decrease (increase) in trade receivables         -         458           Decrease (increase) in costs on construction contracts in progress         (561)         1.410           Increase (decrease) in advances received on construction         5,799         (3,607)           Increase (decrease) in advances received on construction         5,190         (8,004)           contracts in progress         (14,131)         350           Increase (decrease) in deposits received         10,078         5,133           Decrease (increase) in other assets and other         (457)         (137)           Other, ret         (4,954)         1,245           Subtotal         7,976         12,207           Interest and dividends received         382         410           Interest and dividends received         382         (490)           Interest and dividends received         (2,084)         1,245   |  | 1/                         | (36)                       |
| Class (gain) on sale of investment securities  | using equity method  | , ,                        | (226)                      |
| Loss (gain) on sale of non-current assets         (7)         1           Loss on retirement of non-current assets         43         58           Los on transfer of receivables         —         458           Decrease (increase) in trade receivables         (14,925)         (6,535)           Decrease (increase) in trade receivables         5,799         (3,607)           Increase (decrease) in trade payables         5,799         (3,607)           Increase (decrease) in advances received on construction contracts in progress         5,190         (8,004)           Decrease (increase) in advances received on construction contracts in progress         10,078         3,133           Decrease (increase) in advances receivable – other         (14,131)         350           Increase (decrease) in other assets and other         (4,954)         1,245           Subtotal         4,954         1,245           Subtotal         1,796         1,245           Subtotal         1,190         1,190         1,190           Interest paid         1,183         (190           Increase (decrease) in objectivities         345         6,575           Subtotal         1,245         4,585         6,585           Purchase of property, plant and equipment         (2,199)         (2,094) <td>Loss (gain) on valuation of investment securities</td> <td>114</td> <td>1</td>   | Loss (gain) on valuation of investment securities                  | 114                        | 1                          |
| Loss on retirement of non-current assets         43         58           Loss on transfer of receivables         —         458           Decrease (increase) in trade receivables         (14,925)         (6,535)           Decrease (increase) in costs on construction contracts in progress         (561)         1,410           Increase (decrease) in trade payables         5,799         (3,807)           Increase (decrease) in advances received on construction contracts in progress         (14,131)         350           Decrease (increase) in accounts receivable – other         (14,131)         350           Increase (decrease) in deposits received         10,078         5,133           Decrease (increase) in other assets and other         (457)         (1377)           Other, net         (4,954)         1,245           Subtotal         7,976         12,207           Interest paid         (18)         (190)           Increase paid         (7,825)         (5,855)           Net cash provided by (used in) operating activities         345         6,572           Cash flows from investing activities         (2,199)         (2,094)           Purchase of property, plant and equipment         (2,199)         (2,094)           Purchase of property, plant and equipment         (2,199)         (  | Loss (gain) on sale of investment securities                       | (18)                       | (14)                       |
| Decrease (increase) in trade receivables   C14,925   C6,535     Decrease (increase) in costs on construction contracts in progress   C561   C561   C561     Increase (decrease) in trade payables   S,799   C3,807     Increase (decrease) in advances received on construction   S,190   C8,004     Increase (decrease) in advances received on construction   C5,190   C8,004     Decrease (increase) in advances received on construction   C14,131   C50     Increase (decrease) in deposits received   C10,078   S,133     Decrease (increase) in deposits received   C10,078   S,133     Decrease (increase) in other assets and other   C457   C137     Other, net   C4,954   1,2267     Other, net   C4,954   1,2267     Interest and dividends received   C188   C190     Interest and dividends received   C188   C190     Interest paid   C188   C190   C188     Income taxes paid   C7,825   C5,855     Net cash provided by (used in) operating activities   C34   C2,199   C2,094     Purchase of property, plant and equipment   C2,199   C2,094     Purchase of investment securities   C199   C2,094     Purchase of investment securities   C2,199   C2,094     Purchase of investment securities   C2,234   C1,123     Purchase of shares of subsidiaries and associates   C2,234   C1,234     Purchase of shares of subsidiaries and associates   C2,234   C3,006     C3,007   C3,007   C3,007     Purchase of investment securities   C2,298   C4,006     C4,006   C3,007   C3,007     Purchase of investment securities   C2,007   C3,007     Purchase of investment securities   C3,007   C3,007     Purchase of investment securitie | Loss (gain) on sale of non-current assets                          | (7)                        | 1                          |
| Decrease (increase) in trade receivables         (14,925)         (6,535)           Decrease (increase) in costs on construction contracts in progress         (561)         1,410           Increase (decrease) in trade payables         5,799         (3,607)           Increase (decrease) in advances received on construction contracts in progress         5,190         (8,004)           Decrease (increase) in accounts receivable – other         (14,131)         350           Increase (decrease) in deposits received         10,078         5,133           Decrease (increase) in other assets and other         (457)         (137)           Other, net         (4,954)         1,245           Subtotal         7,976         12,207           Interest and dividends received         382         410           Interest and dividends received         382         410           Interest paid         (188)         (190)           Increase paid         (7,825)         (5,855)           Net cash provided by (used in) operating activities         2         (2,192)         (2,094)           Purchase of property, plant and equipment         (2,199)         (2,094)           Proceads from sale of property, plant and equipment         (2,199)         (2,094)           Purchase of shares of subsidiaries and associates   | Loss on retirement of non-current assets                           | 43                         | 58                         |
| Decrease (increase) in costs on construction contracts in progress   5,799   (3,607)     Increase (decrease) in trade payables   5,799   (3,607)     Increase (decrease) in advances received on construction contracts in progress   5,190   (8,004)     Decrease (increase) in accounts receivable – other   (14,131)   350     Increase (decrease) in deposits received   10,078   5,133     Increase (decrease) in deposits received   10,078   5,133     Decrease (increase) in other assets and other   (4,957)   (137)     Other, net   (4,954)   1,245     Subtotal   7,976   12,207     Interest and dividends received   382   410     Interest paid   (198)   (198)   (199)     Income taxes paid   (7,825)   (5,855)     Net cash provided by (used in) operating activities   345   5,572     Cash flows from investing activities   (2,199)   (2,094)     Proceeds from sale of property, plant and equipment   (2,199)   (2,094)     Proceeds from sale of investment securities   (32)   (21)     Proceeds from sale of investment securities   (32)   (21)     Proceeds from sale of investment securities   (32)   (21)     Proceeds from collection of loans receivable   1,497   (30)     Purchase of shares of subsidiaries and associates   (2,334)   (1,233)     Loan advances   (3,34)   (1,233)     Cash flows from financing activities   (2,298)   (4,306)     Cash flows from financing activities   (2,298)   (4,306)     Cash flows from financing activities   (2,298)   (4,306)     Proceeds from long-term borrowings   (1,100)   (2,098)     Proceeds from long-term borrowings   (4,676)   (5,995)     Other, net   (6,5)   (1,120)     Dividends paid   (4,676)   (5,995)     Other, net   (6,5)   (1,288)     Other, net   (6,5)   (1,288)    | Loss on transfer of receivables                                    | _                          | 458                        |
| Increase (decrease) in trade payables   5,799   (3,807)     Increase (decrease) in advances received on construction contracts in progress   (14,131)   350     Increase (decrease) in accounts receivable – other   (14,131)   350     Increase (decrease) in deposits received   10,078   5,133     Decrease (increase) in other assets and other   (4,954)   1,245     Subtotal   (4,954)   1,245     Subtotal   (188)   (1900)     Interest and dividends received   382   410     Interest paid   (188)   (1900)     Income taxes paid   (188)   (1900)     Income taxes paid   (7,825)   (5,855)     Net cash provided by (used in) operating activities   345   6,572     Cash flows from investing activities   (2,199)   (2,094)     Proceeds from sale of property, plant and equipment   (2,199)   (2,094)     Proceeds from sale of investment securities   (32)   (21)     Purchase of investment securities   (32)   (21)     Proceeds from sale of investment securities   (32)   (21)     Proceeds from collection of loans receivable   140   (2,194)     Other, net   (628   (2,293)   (4,306)     Cash flows from financing activities   (2,298)   (4,306)     Cash flows from financing activities   (2,298)   (4,306)     Proceeds from collection of loans receivable   (2,298)   (3,506)     Proceeds from Infinancing activities   (2,298)   (4,306)     Cash flows from financing activities   (2,298)   (4,306)     Proceeds from long-term borrowings   (1,120)   (2,059)     Proceeds from long-term borrowings   (1,120)   (2,059)     Purchase of treasury shares   (2,361)   (3,189)     Other, net   (6,5)   (1,28)     Repayments of long-term borrowings   (4,676)   (5,595)     Other, net   (6,5)   (1,28)     Repayments of long-term borrowings   (3,66)   (1,28)     Purchase of treasury shares   (3,66)   (3,189)     Other, net   (6,5)   ( | Decrease (increase) in trade receivables                           | (14,925)                   | (6,535)                    |
| Increase (decrease) in advances received on construction contracts in progress   5,190   (8,004)   | Decrease (increase) in costs on construction contracts in progress | (561)                      | 1,410                      |
| contracts in progress         5,190         (8,004)           Decrease (increase) in accounts receivable – other         (14,131)         350           Increase (decrease) in deposits received         10,078         5,133           Decrease (increase) in other assets and other         (457)         (137)           Other, net         (4,954)         1,245           Subtotal         7,976         12,207           Interest and dividends received         382         410           Interest paid         (188)         (1990)           Income taxes paid         (7,825)         (5,855)           Net cash provided by (used in) operating activities         345         6,572           Cash flows from investing activities         2(19,29)         (2,094)           Purchase of property, plant and equipment         (2,199)         (2,094)           Proceeds from sale of property, plant and equipment         36         102           Purchase of investment securities         (32)         (21)           Proceeds from sale of investment securities         1,497         30           Purchase of shares of subsidiaries and associates         (335)         (517)           Proceeds from sale of investment securities         (335)         (517)           Proceeds from collection   | Increase (decrease) in trade payables                              | 5,799                      | (3,607)                    |
| Increase (decrease) in deposits received   10,078   5,133     Decrease (increase) in other assets and other   (457)   (137)     Other, net   (4,954)   1,245     Subtotal   7,976   12,207     Interest and dividends received   382   410     Interest and dividends received   (188)   (190)     Income taxes paid   (7,825)   (5,855)     Net cash provided by (used in) operating activities   345   6,572     Cash flows from investing activities   (2,199)   (2,094)     Purchase of property, plant and equipment   (2,199)   (2,094)     Proceeds from sale of investment securities   (32)   (21)     Proceeds from sale of investment securities   (32)   (21)     Proceeds from sale of investment securities   (332)   (21)     Proceeds from collection of loans receivable   14,97   30     Purchase of shares of subsidiaries and associates   (2,334)   (1,723)     Loan advances   (35)   (517)     Proceeds from collection of loans receivable   140   2,14     Other, net   (628   (297)     Net cash provided by (used in) investing activities   (2,298)   (4,306)     Proceeds from long-term borrowings   105   1,000     Repayments of long-term borrowings   (1,120)   (2,099)     Purchase of treasury shares   (29)   (19)     Dividends paid   (4,676)   (5,595)     Other, net   (65)   (1,28)     Net cash provided by (used in) financing activities   (5,361)   (6,112)     Cash and cash equivalents   24   27     Net increase (decrease) in cash and cash equivalents   (7,290)   (3,819)     Cash and cash equivalents at beginning of period   82,446   75,155  |  | 5,190                      | (8,004)                    |
| Decrease (increase) in other assets and other         (457)         (137)           Other, net         (4,954)         1,245           Subtotal         7,976         12,207           Interest and dividends received         382         410           Increst paid         (188)         (190)           Income taxes paid         (7,825)         (5,855)           Net cash provided by (used in) operating activities         345         6,572           Cash flows from investing activities         2(2,199)         (2,094)           Purchase of property, plant and equipment         (2,199)         (2,094)           Proceeds from sale of property, plant and equipment         36         102           Purchase of investment securities         (32)         (21           Proceeds from sale of investment securities         (32)         (21           Proceeds from sale of investment securities         (32)         (21           Proceeds from sale of investment securities         (33)         (517           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Loan advances         (35)         (517           Proceeds from collection of loans receivable         140         214           Other, net         628         (  | Decrease (increase) in accounts receivable – other                 | (14,131)                   | 350                        |
| Other, net         (4,954)         1,245           Subtotal         7,976         12,207           Interest and dividends received         382         410           Interest paid         (188)         (190)           Income taxes paid         (7,825)         (5,855)           Net cash provided by (used in) operating activities         345         6,572           Cash flows from investing activities         2         (2,199)         (2,094)           Proceeds from sale of property, plant and equipment         36         102         (21)           Purchase of investment securities         (32)         (21)         (2,199)         (2,094)           Proceeds from sale of investment securities         (32)         (21)         (2,197)         30           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)         (35)         (517)           Proceeds from collection of loans receivable         140         214   | Increase (decrease) in deposits received                           | 10,078                     | 5,133                      |
| Subtotal         7,976         12,207           Interest and dividends received         382         410           Interest paid         (188)         (190)           Income taxes paid         (7,825)         (5,855)           Net cash provided by (used in) operating activities         345         6,572           Cash flows from investing activities         (2,199)         (2,094)           Purchase of property, plant and equipment         36         102           Purchase of investment securities         (32)         (21)           Proceeds from sale of investment securities         1,497         30           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Loan advances         (35)         (517)           Proceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         105         1,000           Proceeds from long-term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (29)         (19) <td>Decrease (increase) in other assets and other</td> <td>(457)</td> <td>(137)</td>  | Decrease (increase) in other assets and other                      | (457)                      | (137)                      |
| Interest and dividends received         382         410           Interest paid         (188)         (190)           Income taxes paid         (7,825)         (5,855)           Net cash provided by (used in) operating activities         345         6,572           Cash flows from investing activities         8         0,209           Purchase of property, plant and equipment         (2,199)         (2,094)           Proceeds from sale of property, plant and equipment         36         102           Purchase of investment securities         (32)         (21)           Purchase of investment securities         1,497         30           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Loan advances         (35)         (517)           Proceeds from collection of loans receivable         140         214           Other, net         628         (227)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         105         1,000           Repayments of long-term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (   | Other, net   | (4,954)                    | 1,245                      |
| Interest paid         (188)         (190)           Income taxes paid         (7,825)         (5,855)           Net cash provided by (used in) operating activities         345         6,572           Cash flows from investing activities         345         6,572           Purchase of property, plant and equipment         (2,199)         (2,094)           Proceeds from sale of property, plant and equipment         36         102           Purchase of investment securities         (32)         (21)           Proceeds from sale of investment securities         1,497         30           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Loan advances         (35)         (517)           Proceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long—term borrowings         105         1,000           Proceeds from long—term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (2)         (1)           Dividends paid         (4,676   | Subtotal   | 7,976                      | 12,207                     |
| Income taxes paid         (7,825)         (5,855)           Net cash provided by (used in) operating activities         345         6,572           Cash flows from investing activities         (2,199)         (2,094)           Purchase of property, plant and equipment         36         102           Purchase of investment securities         (32)         (21)           Purchase of investment securities         1,497         30           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Porceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         105         1,000           Repayments of long-term borrowings         (1   | Interest and dividends received                                    | 382                        | 410                        |
| Net cash provided by (used in) operating activities         345         6,572           Cash flows from investing activities         (2,199)         (2,094)           Purchase of property, plant and equipment         36         102           Purchase of investment securities         (32)         (21)           Purchase of investment securities         1,497         30           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Loan advances         (35)         (517)           Proceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         105         1,000           Proceeds from long-term borrowings         424         690           Repayments of long-term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (29)         (19)           Dividends paid         (4,676)         (5,595)           Other, net         (65)         (128)           Net cash provided by (used in) financing activities         (5,   | Interest paid  | (188)                      | (190)                      |
| Cash flows from investing activities         (2,199)         (2,094)           Purchase of property, plant and equipment         36         102           Purchase of investment securities         (32)         (21)           Proceeds from sale of investment securities         1,497         30           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Loan advances         (35)         (517)           Proceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         424         690           Proceeds from long-term borrowings         (1,120)         (2,059)           Proceeds from long-term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (29)         (19)           Dividends paid         (4,676)         (5,595)           Other, net         (65)         (128)           Net cash provided by (used in) financing activities         (5,361)         (6,112)           Effect of exchange rate change on cash and cash eq  | Income taxes paid  | (7,825)                    | (5,855)                    |
| Purchase of property, plant and equipment         (2,199)         (2,094)           Proceeds from sale of property, plant and equipment         36         102           Purchase of investment securities         (32)         (21)           Proceeds from sale of investment securities         1,497         30           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Loan advances         (35)         (517)           Proceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         2(2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         105         1,000           Proceeds from long-term borrowings         (1,120)         (2,059)           Repayments of long-term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (29)         (19)           Dividends paid         (4,676)         (5,595)           Other, net         (65)         (128)           Net cash provided by (used in) financing activi  | Net cash provided by (used in) operating activities                | 345                        | 6,572                      |
| Proceeds from sale of property, plant and equipment         36         102           Purchase of investment securities         (32)         (21)           Proceeds from sale of investment securities         1,497         30           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Loan advances         (35)         (517)           Proceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         105         1,000           Proceeds from long-term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (29)         (19)           Dividends paid         (4,676)         (5,595)           Other, net         (65)         (128)           Net cash provided by (used in) financing activities         (5,361)         (6,112)           Effect of exchange rate change on cash and cash equivalents         24         27           Net increase (decrease) in cash and cash equivalents         (7,290)         (3,819)           Cash an  | Cash flows from investing activities                               |                            |                            |
| Purchase of investment securities         (32)         (21)           Proceeds from sale of investment securities         1,497         30           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Loan advances         (35)         (517)           Proceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         424         690           Repayments of long-term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (29)         (19)           Dividends paid         (4,676)         (5,595)           Other, net         (65)         (128)           Net cash provided by (used in) financing activities         (5,361)         (6,112)           Effect of exchange rate change on cash and cash equivalents         24         27           Net increase (decrease) in cash and cash equivalents         (7,290)         (3,819)           Cash and cash equivalents at beginning of period         82,446         75,155  | Purchase of property, plant and equipment                          | (2,199)                    | (2,094)                    |
| Proceeds from sale of investment securities         1,497         30           Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Loan advances         (35)         (517)           Proceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         424         690           Repayments of long-term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (29)         (19)           Dividends paid         (4,676)         (5,595)           Other, net         (65)         (128)           Net cash provided by (used in) financing activities         (5,361)         (6,112)           Effect of exchange rate change on cash and cash equivalents         24         27           Net increase (decrease) in cash and cash equivalents         (7,290)         (3,819)           Cash and cash equivalents at beginning of period         82,446         75,155  | Proceeds from sale of property, plant and equipment                | 36                         | 102                        |
| Purchase of shares of subsidiaries and associates         (2,334)         (1,723)           Loan advances         (35)         (517)           Proceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         424         690           Repayments of long-term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (29)         (19)           Dividends paid         (4,676)         (5,595)           Other, net         (65)         (128)           Net cash provided by (used in) financing activities         (5,361)         (6,112)           Effect of exchange rate change on cash and cash equivalents         24         27           Net increase (decrease) in cash and cash equivalents         (7,290)         (3,819)           Cash and cash equivalents at beginning of period         82,446         75,155   | Purchase of investment securities                                  | (32)                       | (21)                       |
| Loan advances         (35)         (517)           Proceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         424         690           Repayments of long-term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (29)         (19)           Dividends paid         (4,676)         (5,595)           Other, net         (65)         (128)           Net cash provided by (used in) financing activities         (5,361)         (6,112)           Effect of exchange rate change on cash and cash equivalents         24         27           Net increase (decrease) in cash and cash equivalents         (7,290)         (3,819)           Cash and cash equivalents at beginning of period         82,446         75,155   | Proceeds from sale of investment securities                        | 1,497                      | 30                         |
| Proceeds from collection of loans receivable         140         214           Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         105         1,000           Proceeds from long-term borrowings         424         690           Repayments of long-term borrowings         (1,120)         (2,059)           Purchase of treasury shares         (29)         (19)           Dividends paid         (4,676)         (5,595)           Other, net         (65)         (128)           Net cash provided by (used in) financing activities         (5,361)         (6,112)           Effect of exchange rate change on cash and cash equivalents         24         27           Net increase (decrease) in cash and cash equivalents         (7,290)         (3,819)           Cash and cash equivalents at beginning of period         82,446         75,155  | Purchase of shares of subsidiaries and associates                  | (2,334)                    | (1,723)                    |
| Other, net         628         (297)           Net cash provided by (used in) investing activities         (2,298)         (4,306)           Cash flows from financing activities         Total contents of the content  | Loan advances  | (35)                       | (517)                      |
| Net cash provided by (used in) investing activities  Cash flows from financing activities  Net increase (decrease) in short-term borrowings  Proceeds from long-term borrowings  Repayments of long-term borrowings  105  1,000  Proceeds from long-term borrowings  424  690  Repayments of long-term borrowings  (1,120)  (2,059)  Purchase of treasury shares  (29)  (19)  Dividends paid  (4,676)  (5,595)  Other, net  (65)  (128)  Net cash provided by (used in) financing activities  (5,361)  (6,112)  Effect of exchange rate change on cash and cash equivalents  24  27  Net increase (decrease) in cash and cash equivalents  (7,290)  (3,819)  Cash and cash equivalents at beginning of period  | Proceeds from collection of loans receivable                       | 140                        | 214                        |
| Cash flows from financing activities         Net increase (decrease) in short—term borrowings       105       1,000         Proceeds from long—term borrowings       424       690         Repayments of long—term borrowings       (1,120)       (2,059)         Purchase of treasury shares       (29)       (19)         Dividends paid       (4,676)       (5,595)         Other, net       (65)       (128)         Net cash provided by (used in) financing activities       (5,361)       (6,112)         Effect of exchange rate change on cash and cash equivalents       24       27         Net increase (decrease) in cash and cash equivalents       (7,290)       (3,819)         Cash and cash equivalents at beginning of period       82,446       75,155   | Other, net   | 628                        | (297)                      |
| Net increase (decrease) in short—term borrowings       105       1,000         Proceeds from long—term borrowings       424       690         Repayments of long—term borrowings       (1,120)       (2,059)         Purchase of treasury shares       (29)       (19)         Dividends paid       (4,676)       (5,595)         Other, net       (65)       (128)         Net cash provided by (used in) financing activities       (5,361)       (6,112)         Effect of exchange rate change on cash and cash equivalents       24       27         Net increase (decrease) in cash and cash equivalents       (7,290)       (3,819)         Cash and cash equivalents at beginning of period       82,446       75,155  | Net cash provided by (used in) investing activities                | (2,298)                    | (4,306)                    |
| Proceeds from long-term borrowings       424       690         Repayments of long-term borrowings       (1,120)       (2,059)         Purchase of treasury shares       (29)       (19)         Dividends paid       (4,676)       (5,595)         Other, net       (65)       (128)         Net cash provided by (used in) financing activities       (5,361)       (6,112)         Effect of exchange rate change on cash and cash equivalents       24       27         Net increase (decrease) in cash and cash equivalents       (7,290)       (3,819)         Cash and cash equivalents at beginning of period       82,446       75,155   | Cash flows from financing activities                               |                            |                            |
| Repayments of long-term borrowings       (1,120)       (2,059)         Purchase of treasury shares       (29)       (19)         Dividends paid       (4,676)       (5,595)         Other, net       (65)       (128)         Net cash provided by (used in) financing activities       (5,361)       (6,112)         Effect of exchange rate change on cash and cash equivalents       24       27         Net increase (decrease) in cash and cash equivalents       (7,290)       (3,819)         Cash and cash equivalents at beginning of period       82,446       75,155  | Net increase (decrease) in short-term borrowings                   | 105                        | 1,000                      |
| Purchase of treasury shares         (29)         (19)           Dividends paid         (4,676)         (5,595)           Other, net         (65)         (128)           Net cash provided by (used in) financing activities         (5,361)         (6,112)           Effect of exchange rate change on cash and cash equivalents         24         27           Net increase (decrease) in cash and cash equivalents         (7,290)         (3,819)           Cash and cash equivalents at beginning of period         82,446         75,155   | Proceeds from long-term borrowings                                 | 424                        | 690                        |
| Dividends paid         (4,676)         (5,595)           Other, net         (65)         (128)           Net cash provided by (used in) financing activities         (5,361)         (6,112)           Effect of exchange rate change on cash and cash equivalents         24         27           Net increase (decrease) in cash and cash equivalents         (7,290)         (3,819)           Cash and cash equivalents at beginning of period         82,446         75,155   | Repayments of long-term borrowings                                 | (1,120)                    | (2,059)                    |
| Other, net(65)(128)Net cash provided by (used in) financing activities(5,361)(6,112)Effect of exchange rate change on cash and cash equivalents2427Net increase (decrease) in cash and cash equivalents(7,290)(3,819)Cash and cash equivalents at beginning of period82,44675,155  | Purchase of treasury shares  | (29)                       | (19)                       |
| Net cash provided by (used in) financing activities(5,361)(6,112)Effect of exchange rate change on cash and cash equivalents2427Net increase (decrease) in cash and cash equivalents(7,290)(3,819)Cash and cash equivalents at beginning of period82,44675,155   | Dividends paid   | (4,676)                    | (5,595)                    |
| Effect of exchange rate change on cash and cash equivalents2427Net increase (decrease) in cash and cash equivalents(7,290)(3,819)Cash and cash equivalents at beginning of period82,44675,155  | Other, net   | (65)                       | (128)                      |
| Effect of exchange rate change on cash and cash equivalents2427Net increase (decrease) in cash and cash equivalents(7,290)(3,819)Cash and cash equivalents at beginning of period82,44675,155  | Net cash provided by (used in) financing activities                | (5,361)                    | (6,112)                    |
| Net increase (decrease) in cash and cash equivalents(7,290)(3,819)Cash and cash equivalents at beginning of period82,44675,155   | Effect of exchange rate change on cash and cash equivalents        | 24                         | 27                         |
| Cash and cash equivalents at beginning of period 82,446 75,155   | Net increase (decrease) in cash and cash equivalents               | (7,290)                    | (3,819)                    |
|  | Cash and cash equivalents at beginning of period                   | 82,446                     |                            |
| ,  | Cash and cash equivalents at end of period                         | 75,155                     | 71,335                     |

## Segment Information

FY2019 (Apr 1, 2019 - Mar 31, 2020)

Information on Net Sales and Profit of Each Reportable Segment

(millions of yen)

|                                  |                      | Reportable               | e segments   |         |                                  | Amounts on                               |
|----------------------------------|----------------------|--------------------------|--------------|---------|----------------------------------|--|
|                                  | Civil<br>engineering | Building<br>construction | Subsidiaries | Total   | Ajustments<br>(Note1)<br>(Note2) | Consolidated statement of income (Note3) |
| Net Sales                        |                      |                          |              |         |                                  |  |
| Sales to customers               | 122,236              | 229,986                  | 83,928       | 436,151 | _                                | 436,151                                  |
| Intersegment sales and transfers | _                    | 1                        | 14,696       | 14,697  | (14,697)                         | _  |
| Total                            | 122,236              | 229,988                  | 98,624       | 450,849 | (14,697)                         | 436,151                                  |
| Segment income                   | 7,630                | 12,613                   | 5,153        | 25,397  | 42                               | 25,440                                   |
| Others                           |                      |                          |              |         |                                  |  |
| Depreciation                     | 301                  | 567                      | 1,177        | 2,047   | (5)                              | 2,041                                    |

<sup>(</sup>Note1) The adjustments on segment income are eliminations of intersegment transactions.

FY2020 (Apr 1, 2020-Mar 31, 2021)

Information on Net Sales and Profit of Each Reportable Segment

(millions of yen)

|                                  |                      | Reportable               | e segments   |         |                                  | Amounts on                               |
|----------------------------------|----------------------|--------------------------|--------------|---------|----------------------------------|--|
|                                  | Civil<br>engineering | Building<br>construction | Subsidiaries | Total   | Ajustments<br>(Note1)<br>(Note2) | Consolidated statement of income (Note3) |
| Net Sales                        |                      |                          |              |         |                                  |  |
| Sales to customers               | 121,446              | 238,794                  | 89,991       | 450,232 | _                                | 450,232                                  |
| Intersegment sales and transfers | _                    | 0                        | 15,770       | 15,770  | (15,770)                         | _  |
| Total                            | 121,446              | 238,794                  | 105,762      | 466,003 | (15,770)                         | 450,232                                  |
| Segment income                   | 7,723                | 14,723                   | 5,566        | 28,013  | 55                               | 28,069                                   |
| Others                           |                      |                          |              |         |                                  |  |
| Depreciation                     | 277                  | 535                      | 1,182        | 1,995   | (4)                              | 1,990                                    |

<sup>(</sup>Note1) The adjustments on segment income are eliminations of intersegment transactions.

(Note3) The segment income is reconciled with operating income in the consolidated statement of income.

<sup>(</sup>Note2) The adjustments on depreciation are eliminations of unrealized income.

<sup>(</sup>Note3) The segment income is reconciled with operating income in the consolidated statement of income.

<sup>(</sup>Note2) The adjustments on depreciation are eliminations of unrealized income.

## 2. Nonconsolidated Financial Statements

## (1) Nonconsolidated balance sheet

|   | FY2019                 | (millions of yen<br>FY2020 |
|---|------------------------|----------------------------|
|   | (As of March 31, 2020) | (As of March 31, 2021)     |
| Assets  | (AS 01 March 31, 2020) | (AS OF MINISTER 51, 2021)  |
| Current assets  |                        |                            |
| Cash and deposits   | 54,434                 | 51.76                      |
| Notes receivable - trade                                    | 7,853                  | 1,62                       |
| Accounts receivable from completed construction contracts   | 154,168                | 163,62                     |
| Costs on construction contracts in progress                 | 6,692                  | 5,44                       |
| Accounts receivable - other                                 | 31,149                 | 29,45                      |
| Other   | 8,266                  | 7,36                       |
| Allowance for doubtful accounts                             | (194)                  | (19                        |
| Total current assets  | 262,371                | 259,09                     |
| Non-current assets  | 202,071                | 200,00                     |
| Property, plant and equipment                               |                        |                            |
| Buildings   | 10,451                 | 10,57                      |
| Accumulated depreciation                                    | (6,869)                | (7,17                      |
| Buildings, net  | 3,582                  | 3,40                       |
| Structures  | 1,116                  | 1,16                       |
| Accumulated depreciation                                    | (986)                  | (1,00                      |
|   | 130                    | 15                         |
| Structures, net   |                        |                            |
| Machinery and equipment                                     | 2,282                  | 2,49                       |
| Accumulated depreciation                                    | (1,711)                | (1,90                      |
| Machinery and equipment, net                                | 571                    | 59                         |
| Vehicles  | 55                     | 5                          |
| Accumulated depreciation                                    | (55)                   | (5                         |
| Vehicles, net   | 0                      | 0.70                       |
| Tools, furniture and fixtures                               | 2,723                  | 2,78                       |
| Accumulated depreciation                                    | (2,392)                | (2,48                      |
| Tools, furniture and fixtures, net                          | 330                    | 29                         |
| Land  | 11,844                 | 12,20                      |
| Leased assets   | 191                    | 19                         |
| Accumulated depreciation                                    | (142)                  | (15                        |
| Leased assets, net  | 49                     | 3                          |
| Construction in progress                                    | 32                     | 32                         |
| Total property, plant and equipment                         | 16,541                 | 17,01                      |
| Intangible assets   | 420                    | 43                         |
| Investments and other assets                                |                        |                            |
| Investment securities                                       | 10,693                 | 10,40                      |
| Shares of subsidiaries and associates                       | 16,014                 | 22,94                      |
| Long-term loans receivable from employees                   | 271                    | 23                         |
| Long-term loans receivable from subsidiaries and associates | 641                    | 44                         |
| Long-term non-operating accounts receivable                 | 36                     | -                          |
| Long-term prepaid expenses                                  | 60                     | 7                          |
| Deferred tax assets   | 8,196                  | 5,36                       |
| Other   | 515                    | 64                         |
| Allowance for doubtful accounts                             | (16)                   | (                          |
| Total investments and other assets                          | 36,413                 | 40,11                      |
| Total non-current assets                                    | 53,376                 | 57,56                      |
| Deferred assets   |                        |                            |
| Share issuance costs  | 33                     | -                          |
| Total deferred assets                                       | 33                     | -                          |
| Total assets  | 315,780                | 316,65                     |

|   |                        | (millions of yen)      |
|---|------------------------|------------------------|
|   | FY2019                 | FY2020                 |
|   | (As of March 31, 2020) | (As of March 31, 2021) |
| Liabilities   |                        |                        |
| Current liabilities                                     |                        |                        |
| Notes payable - trade                                   | 3,523                  | 3,459                  |
| Electronically recorded obligations - operating         | 25,974                 | 32,973                 |
| Accounts payable for construction contracts             | 78,614                 | 66,412                 |
| Short-term borrowings                                   | 3,853                  | 3,942                  |
| Lease obligations                                       | 17                     | 15                     |
| Income taxes payable                                    | 2,670                  | 3,470                  |
| Advances received on construction contracts in progress | 17,448                 | 9,943                  |
| Deposits received                                       | 27,526                 | 33,325                 |
| Provision for warranties for completed construction     | 357                    | 428                    |
| Provision for loss on construction contracts            | 293                    | 155                    |
| Provision for contingent loss                           | 7,596                  | 1,462                  |
| Provision for bonuses                                   | 2.163                  | 2,760                  |
| Deposits received from employees                        | 2,580                  | 2,822                  |
| Other   | 3,116                  | 2,621                  |
| Total current liabilities                               | 175,737                | 163,793                |
| Non-current liabilities                                 | .,,,,,,,               | 100,700                |
| Long-term borrowings                                    | 8,166                  | 7,728                  |
| Lease obligations                                       | 35                     | 19                     |
| Provision for stock payments                            | 97                     | 140                    |
| Provision for retirement benefits                       | 13,241                 | 13,624                 |
| Other   | 63                     | 65                     |
| Total non-current liabilities                           | 21,604                 | 21,577                 |
| Total liabilities                                       | 197,342                | 185,371                |
| Net assets  | 197,342                | 185,371                |
|   |                        |                        |
| Shareholders' equity                                    | 20 100                 | 20 100                 |
| Share capital   | 30,108                 | 30,108                 |
| Capital surplus   | 10.707                 | 10.707                 |
| Legal capital surplus                                   | 16,767                 | 16,767                 |
| Other capital surplus                                   | 8,389                  | 8,389                  |
| Total capital surpluses                                 | 25,157                 | 25,156                 |
| Retained earnings                                       |                        |                        |
| Legal retained earnings                                 | 559                    | 559                    |
| Other retained earnings                                 |                        |                        |
| Retained earnings brought forward                       | 62,146                 | 71,583                 |
| Total retained earnings                                 | 62,706                 | 72,143                 |
| Treasury shares   | (327)                  | (328)                  |
| Total shareholders' equity                              | 117,645                | 127,079                |
| Valuation and translation adjustments                   |                        |                        |
| Valuation difference on available-for-sale securities   | 793                    | 4,208                  |
| Total valuation and translation adjustments             | 793                    | 4,208                  |
| Total net assets  | 118,438                | 131,287                |
| Total liabilities and net assets                        | 315,780                | 316,659                |

|  | FY2019                     | FY2020                                |
|--|----------------------------|---------------------------------------|
|  | (Apr 1, 2019—Mar 31, 2020) | (Apr 1, 2020—Mar 31, 2021)            |
| Net sales of completed construction contracts              | 352,224                    | (Apr 1, 2020—Mar 31, 2021)<br>360,240 |
| Cost of sales of completed construction contracts          | 316,914                    | 322,639                               |
| Gross profit on completed construction contracts           | 35,310                     | 37,600                                |
| Selling, general and administrative expenses               | 00,010                     | 07,000                                |
| Remuneration for directors (and other officers)            | 231                        | 215                                   |
| Employees' salaries and allowances                         | 5,715                      | 5,970                                 |
| Retirement benefit expenses                                | 279                        | 280                                   |
| Legal welfare expenses                                     | 869                        | 927                                   |
| Welfare expenses   | 190                        | 147                                   |
| Repair and maintenance expenses                            | 71                         | 45                                    |
| Stationery expenses  | 438                        | 500                                   |
| Communication and transportation expenses                  | 836                        | 517                                   |
| Power utilities expenses                                   | 76                         | 70                                    |
| Research study expenses                                    | 2,168                      | 2,258                                 |
| Advertising expenses                                       | 148                        | 189                                   |
| Provision of allowance for doubtful accounts               | 27                         | 1                                     |
| Entertainment expenses                                     | 352                        | 191                                   |
| Donations  | 94                         | 59                                    |
| Rent expenses on land and buildings                        | 488                        | 505                                   |
| Depreciation   | 206                        | 180                                   |
| Taxes and dues   | 901                        | 907                                   |
| Insurance expenses   | 95                         | 88                                    |
| Miscellaneous expenses                                     | 1,874                      | 2,095                                 |
| Total selling, general and administrative expenses         | 15,066                     | 15,153                                |
| Operating profit   | 20,244                     | 22,447                                |
| Non-operating income                                       |                            |                                       |
| Interest income  | 20                         | 32                                    |
| Dividend income  | 662                        | 1,354                                 |
| Rental income  | 98                         | 103                                   |
| Foreign exchange gains                                     |                            | 18                                    |
| Other  | 66                         | 135                                   |
| Total non-operating income                                 | 848                        | 1,644                                 |
| Non-operating expenses                                     |                            | 407                                   |
| Interest expenses  | 181                        | 187                                   |
| Foreign exchange losses                                    | 14                         |                                       |
| Loss on sale of receivables                                | 52                         | 45                                    |
| Commission for syndicated loans                            | 33                         | 210                                   |
| Amortization of share issuance costs                       | 49                         | 33                                    |
| Other  |                            |                                       |
| Total non-operating expenses                               |                            |                                       |
| Ordinary profit  | 20,690                     | 23,543                                |
| Extraordinary income  Gain on sale of non-current assets   | _                          | 6                                     |
| Gain on sale of investment securities                      | _                          | 14                                    |
| Gain on sale of memberships                                | 732                        | 2                                     |
| Settlement received  | 732                        | 100                                   |
| Total extraordinary income                                 | 732                        | 122                                   |
| Extraordinary losses                                       |                            | 122                                   |
| Loss on retirement of non-current assets                   | 1                          | 4                                     |
| Loss on valuation of shares of subsidiaries and associates | 109                        | <u>-</u>                              |
| Compensation for damage                                    | 139                        | 162                                   |
| Loss on litigation   | 2                          | =                                     |
| Infectious disease related costs                           | 2                          | 220                                   |
| Provision for contingent loss                              | 265                        | 1,278                                 |
| Loss on transfer of receivables                            |                            | 458                                   |
| Other  | 41                         | 57                                    |
| Total extraordinary losses                                 | 564                        | 2,182                                 |
| Profit before income taxes                                 | 20,858                     | 21,484                                |
| Income taxes - current                                     | 4,475                      | 5,116                                 |
| Income taxes - deferred                                    | 1,559                      | 1,319                                 |
| Total income taxes   | 6,034                      | 6,436                                 |
| Profit   | 14,823                     | 15,047                                |
|  |                            |                                       |

## (3) Nonconsolidated statements of changes in equity FY2019 (Apr 1, 2019—Mar 31, 2020)

|  |                  |                             | Sha                         | areholders' equ             | ıity                          |   |                               |  |
|--|------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------|---|-------------------------------|--|
|  |                  | (                           | Capital surplus             |                             | Retained earnings             |   |                               |  |
|  | Share<br>capital | Legal<br>capital<br>surplus | Other<br>capital<br>surplus | Total<br>capital<br>surplus | Legal<br>retained<br>earnings | Other retained earnings Retained earnings brought forward | Total<br>retained<br>earnings |  |
| Balance at beginning of current period               | 30,108           | 16,767                      | 8,390                       | 25,157                      | 559                           | 52,000  | 52,559                        |  |
| Changes during period                                |                  |                             |                             |                             |                               |   |                               |  |
| Dividends of surplus                                 |                  |                             |                             |                             |                               | (4,676)   | (4,676)                       |  |
| Profit   |                  |                             |                             |                             |                               | 14,823  | 14,823                        |  |
| Purchase of treasury shares                          |                  |                             |                             |                             |                               |   |                               |  |
| Disposal of treasury shares                          |                  |                             | (0)                         | (0)                         |                               |   |                               |  |
| Net changes of items other than shareholders' equity |                  |                             |                             |                             |                               |   |                               |  |
| Total changes of items during period                 | _                | _                           | (0)                         | (0)                         | _                             | 10,146  | 10,146                        |  |
| Balance at end of current period                     | 30,108           | 16,767                      | 8,389                       | 25,157                      | 559                           | 62,146  | 62,706                        |  |

|  | Sharehold          | lers' equity                     |  | nd translation<br>ments                              |                     |  |
|--|--------------------|----------------------------------|--|--|---------------------|--|
|  | Treasury<br>shares | Total<br>shareholders'<br>equity | Valuation<br>difference<br>on available–<br>for–sale<br>securities | Total<br>valuation and<br>translation<br>adjustments | Total<br>net assets |  |
| Balance at beginning of current period               | (300)              | 107,524                          | 2,448  | 2,448  | 109,973             |  |
| Changes during period                                |                    |                                  |  |  |                     |  |
| Dividends of surplus                                 |                    | (4,676)                          |  |  | (4,676)             |  |
| Profit   |                    | 14,823                           |  |  | 14,823              |  |
| Purchase of treasury shares                          | (29)               | (29)                             |  |  | (29)                |  |
| Disposal of treasury shares                          | 3                  | 3                                |  |  | 3                   |  |
| Net changes of items other than shareholders' equity |                    |                                  | (1,654)  | (1,654)  | (1,654)             |  |
| Total changes of items during period                 | (26)               | 10,120                           | (1,654)  | (1,654)  | 8,465               |  |
| Balance at end of current period                     | (327)              | 117,645                          | 793  | 793  | 118,438             |  |

|  |                  |                             | Sha                         | areholders' eq              | uity                          |   |                               |  |
|--|------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------|---|-------------------------------|--|
|  |                  | (                           | Capital surplus             | S                           | Retained earnings             |   |                               |  |
|  | Share<br>capital | Legal<br>capital<br>surplus | Other<br>capital<br>surplus | Total<br>capital<br>surplus | Legal<br>retained<br>earnings | Other retained earnings Retained earnings brought forward | Total<br>retained<br>earnings |  |
| Balance at beginning of current period               | 30,108           | 16,767                      | 8,389                       | 25,157                      | 559                           | 62,146  | 62,706                        |  |
| Changes during period                                |                  |                             |                             |                             |                               |   |                               |  |
| Dividends of surplus                                 |                  |                             |                             |                             |                               | (5,611)   | (5,611)                       |  |
| Profit   |                  |                             |                             |                             |                               | 15,047  | 15,047                        |  |
| Purchase of treasury shares                          |                  |                             |                             |                             |                               |   |                               |  |
| Disposal of treasury shares                          |                  |                             | (0)                         | (0)                         |                               |   |                               |  |
| Net changes of items other than shareholders' equity |                  |                             |                             |                             |                               |   |                               |  |
| Total changes of items during period                 | _                |                             | (0)                         | (0)                         |                               | 9,436   | 9,436                         |  |
| Balance at end of current period                     | 30,108           | 16,767                      | 8,389                       | 25,156                      | 559                           | 71,583  | 72,143                        |  |

|  | Sharehold          | ers' equity                      |  | nd translation<br>ments                              |                     |
|--|--------------------|----------------------------------|--|--|---------------------|
|  | Treasury<br>shares | Total<br>shareholders'<br>equity | Valuation<br>difference<br>on available–<br>for–sale<br>securities | Total<br>valuation and<br>translation<br>adjustments | Total<br>net assets |
| Balance at beginning of current period               | (327)              | 117,645                          | 793  | 793  | 118,438             |
| Changes during period                                |                    |                                  |  |  |                     |
| Dividends of surplus                                 |                    | (5,611)                          |  |  | (5,611)             |
| Profit   |                    | 15,047                           |  |  | 15,047              |
| Purchase of treasury shares                          | (19)               | (19)                             |  |  | (19)                |
| Disposal of treasury shares                          | 17                 | 17                               |  |  | 17                  |
| Net changes of items other than shareholders' equity |                    |                                  | 3,414  | 3,414  | 3,414               |
| Total changes of items during period                 | (1)                | 9,434                            | 3,414  | 3,414  | 12,849              |
| Balance at end of current period                     | (328)              | 127,079                          | 4,208  | 4,208  | 131,287             |

## 3. Supplementary Information

(1) Orders received, net sales and carried-forward (Nonconsolidated )

(millions of yen)

|                   |        |                         | _                   |                        | _                        | (n       | nillions of yen) |
|-------------------|--------|-------------------------|---------------------|------------------------|--------------------------|----------|------------------|
|                   |        | FY201<br>Apr 1, 2019—Ma |                     | FY202<br>Apr 1, 2020—M | Apr 1, 2020—Mar 31, 2021 |          | е                |
|                   |        | Amount                  | Composition ratio % | Amount                 | Composition ratio %      | Amount   | %                |
| Pub               | olic   | 57,537                  | 17.7                | 45,382                 | 16.0                     | (12,155) | (21.1)           |
| Priv              | ate    | 34,834                  | 10.7                | 54,724                 | 19.3                     | 19,889   | 57.1             |
| Domest            | ic     | 92,371                  | 28.4                | 100,106                | 35.3                     | 7,734    | 8.4              |
| Oversea           | as     | _                       | _                   |                        | _                        | _        | _                |
| Civil engineer    | ing    | 92,371                  | 28.4                | 100,106                | 35.3                     | 7,734    | 8.4              |
| Pub               | olic   | 30,482                  | 9.4                 | 13,981                 | 4.9                      | (16,501) | (54.1)           |
| Priv              | ate    | 199,207                 | 61.3                | 167,430                | 59.1                     | (31,776) | (16.0)           |
| Domest            | ic     | 229,690                 | 70.7                | 181,411                | 64.0                     | (48,278) | (21.0)           |
| Oversea           | as     | 2,897                   | 0.9                 | 1,843                  | 0.7                      | (1,054)  | (36.4)           |
| Building constru  | ction  | 232,587                 | 71.6                | 183,255                | 64.7                     | (49,332) | (21.2)           |
| Pub               | olic   | 88,020                  | 27.1                | 59,363                 | 20.9                     | (28,657) | (32.6)           |
| Priv              | ate    | 234,041                 | 72.0                | 222,155                | 78.4                     | (11,886) | (5.1)            |
| Domest            | ic     | 322,062                 | 99.1                | 281,518                | 99.3                     | (40,544) | (12.6)           |
| Oversea           | as     | 2,897                   | 0.9                 | 1,843                  | 0.7                      | (1,054)  | (36.4)           |
| Orders received-  | -Total | 324,959                 | 100                 | 283,361                | 100                      | (41,598) | (12.8)           |
| Pub               | olic   | 75,722                  | 21.5                | 57,847                 | 16.0                     | (17,874) | (23.6)           |
| Priv              | ate    | 46,513                  | 13.2                | 63,598                 | 17.7                     | 17,084   | 36.7             |
| Domest            | ic     | 122,236                 | 34.7                | 121,446                | 33.7                     | (790)    | (0.6)            |
| Oversea           | as     | _                       | _                   |                        | _                        | _        |                  |
| Civil engineering |        | 122,236                 | 34.7                | 121,446                | 33.7                     | (790)    | (0.6)            |
| Pub               |        | 25,015                  | 7.1                 | 32,389                 | 9.0                      | 7,373    | 29.5             |
| Priv              | ate    | 204,480                 | 58.1                | 204,555                | 56.8                     | 74       | 0.0              |
| Domest            | ic     | 229,495                 | 65.2                | 236,944                | 65.8                     | 7,448    | 3.2              |
| Oversea           | as     | 492                     | 0.1                 | 1,849                  | 0.5                      | 1,357    | 275.5            |
| Building constru  | ction  | 229,988                 | 65.3                | 238,794                | 66.3                     | 8,805    | 3.8              |
| Pub               | olic   | 100,737                 | 28.6                | 90,237                 | 25.0                     | (10,500) | (10.4)           |
| Priv              | ate    | 250,994                 | 71.3                | 268,153                | 74.5                     | 17,158   | 6.8              |
| Domest            | ic     | 351,732                 | 99.9                | 358,390                | 99.5                     | 6,658    | 1.9              |
| Oversea           | as     | 492                     | 0.1                 | 1,849                  | 0.5                      | 1,357    | 275.5            |
| Net sales-To      | tal    | 352,224                 | 100                 | 360,240                | 100                      | 8,015    | 2.3              |
| Pub               |        | 55,948                  | 10.3                | 43,482                 | 9.3                      | (12,465) | (22.3)           |
| Priv              | ate    | 132,538                 | 24.4                | 123,664                | 26.5                     | (8,874)  | (6.7)            |
| Domest            | ic     | 188,487                 | 34.7                | 167,147                | 35.8                     | (21,339) | (11.3)           |
| Oversea           | as     | _                       | _                   | _                      | _                        | _        |                  |
| Civil engineer    | ing    | 188,487                 | 34.7                | 167,147                | 35.8                     | (21,339) | (11.3)           |
| Pub               | olic   | 44,268                  | 8.1                 | 25,860                 | 5.6                      | (18,408) | (41.6)           |
| Priv              | ate    | 307,863                 | 56.7                | 270,738                | 58.1                     | (37,124) | (12.1)           |
| Domest            |        | 352,132                 | 64.8                | 296,599                | 63.7                     | (55,532) | (15.8)           |
| Oversea           |        | 2,494                   | 0.5                 | 2,498                  | 0.5                      | 4        | 0.2              |
| Building constru  | ction  | 354,626                 | 65.3                | 299,098                | 64.2                     | (55,528) | (15.7)           |
| Pub               | olic   | 100,217                 | 18.4                | 69,343                 | 14.9                     | (30,873) | (30.8)           |
| Priv              |        | 440,402                 | 81.1                | 394,403                | 84.6                     | (45,998) | (10.4)           |
| Domest            |        | 540,619                 | 99.5                | 463,746                | 99.5                     | (76,872) | (14.2)           |
| Oversea           |        | 2,494                   | 0.5                 | 2,498                  | 0.5                      | 4        | 0.2              |
| Carried-forward-  |        | 543,113                 | 100                 | 466,245                | 100                      | (76,867) | (14.2)           |

(Note) The carried-forward amount of overseas work has been translated at the closing rate.

FY2019 : Decreased by 14 million yen FY2020 : Increased by 11 million yen

## (2) Financial Highlights

(100 millions of yen) Consolidated

(Operating Results)

|   | Α      | В      | В-   | - A   |
|---|--------|--------|------|-------|
|   | FY2019 | FY2020 |      |       |
|   |        |        |      | %     |
| Net sales                               | 4,362  | 4,502  | 141  | 3.2   |
| Gross profit                            | 455    | 481    | 26   | 5.7   |
| (Ratio)                                 | 10.4%  | 10.7%  | 0.3% |       |
| SG&A expenses                           | 201    | 200    | (0)  |       |
| Operating profit                        | 254    | 281    | 26   | 10.3  |
| (Ratio)                                 | 5.8%   | 6.2%   | 0.4% |       |
| Non-operating income - net              | 3      | 3      | 1    |       |
| Ordinary profit                         | 257    | 284    | 27   | 10.4  |
| Extraordinary income - net              | 14     | (23)   | (37) |       |
| Profit before income taxes              | 271    | 261    | (10) | (3.6) |
| Income taxes and others                 | 76     | 82     | 5    |       |
| Profit attributable to owners of parent | 194    | 179    | (15) | (7.8) |

| С           | C -    | - B   |
|-------------|--------|-------|
| FY2021      |        |       |
| (Forecasts) |        | %     |
| 4,510       | 8      | 0.2   |
| 478         | (3)    | (0.6) |
| 10.6%       | (0.1)% |       |
| 208         | 8      |       |
| 270         | (11)   | (3.8) |
| 6.0%        | (0.2)% |       |
| 4           | 1      |       |
| 274         | (10)   | (3.5) |
| (1)         | 22     |       |
| 273         | 12     | 4.6   |
| 87          | 5      |       |
| 186         | 7      | 3.8   |

#### Nonconsolidated

| (Op  | erating Results)       | 1           |             | 1       |         |                            |        |         |
|------|------------------------|-------------|-------------|---------|---------|----------------------------|--------|---------|
|      |                        | A<br>FY2019 | B<br>FY2020 | В -     | - A<br> | C<br>FY2021<br>(Forecasts) | C -    | - B<br> |
|      | Civil engineering      | 924         | 1,001       | 77      |         | 1,100                      | 99     |         |
|      | Building construction  | 2,297       | 1,814       | (483)   |         | 2,200                      | 386    |         |
|      | Domestic               | 3,221       | 2,815       | (405)   |         | 3,300                      | 485    |         |
|      | Overseas               | 29          | 18          | (11)    |         | 50                         | 32     |         |
| Ord  | ers received           | 3,250       | 2,834       | (416)   | (12.8)  | 3,350                      | 516    | 18.2    |
|      | Civil engineering      | 1,222       | 1,214       | (8)     |         | 1,050                      | (164)  |         |
|      | Building construction  | 2,295       | 2,369       | 74      |         | 2,370                      | 1      |         |
|      | Domestic               | 3,517       | 3,584       | 67      |         | 3,420                      | (164)  |         |
|      | Overseas               | 5           | 18          | 14      |         | 20                         | 2      |         |
| Net  | sales                  | 3,522       | 3,602       | 80      | 2.3     | 3,440                      | (162)  | (4.5)   |
|      | Civil engineering      | 133         | 137         | 5       |         | 118                        | (19)   |         |
|      | (Ratio)                | 10.9%       | 11.3%       | 0.4%    |         | 11.2%                      | (0.1)% |         |
|      | Building construction  | 219         | 238         | 19      |         | 250                        | 12     |         |
|      | (Ratio)                | 9.5%        | 10.0%       | 0.5%    |         | 10.5%                      | 0.5%   |         |
|      | Domestic               | 352         | 375         | 23      |         | 368                        | (7)    |         |
|      | (Ratio)                | 10.0%       | 10.5%       | 0.5%    |         | 10.8%                      | 0.3%   |         |
|      | Overseas               | 1           | 1           | (0)     |         | 1                          | 0      |         |
|      | (Ratio)                | 26.0%       | 5.0%        | (21.0)% |         | 5.0%                       | 0.0%   |         |
| Gros | ss profit              | 353         | 376         | 23      | 6.5     | 369                        | (7)    | (1.9)   |
|      | (Ratio)                | 10.0%       | 10.4%       | 0.4%    |         | 10.7%                      | 0.3%   |         |
| SG8  | A expenses             | 151         | 152         | 1       |         | 156                        | 4      |         |
| Оре  | rating profit          | 202         | 224         | 22      | 10.9    | 213                        | (11)   | (5.1)   |
|      | (Ratio)                | 5.7%        | 6.2%        | 0.5%    |         | 6.2%                       | 0.0%   |         |
| Non  | operating income - net | 4           | 11          | 7       |         | 13                         | 2      |         |
| Ordi | nary profit            | 207         | 235         | 29      | 13.8    | 226                        | (9)    | (4.0)   |
| Extr | aordinary income - net | 2           | (21)        | (22)    |         | 0                          | 21     |         |
| Prof | it before income taxes | 209         | 215         | 6       | 3.0     | 226                        | 11     | 5.2     |
| Inco | me taxes and others    | 60          | 64          | 4       |         | 68                         | 4      |         |
| Prof | ît                     | 148         | 150         | 2       | 1.5     | 158                        | 8      | 5.0     |