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# Consolidated Financial Results for the Second Quarter Ended September 30, 2018 [Japanese GAAP]

November 9, 2018

Company name : Kumagai Gumi Co., Ltd.

Stock exchange listings: Tokyo Stock Exchange, 1st Section Securities code: 1861 URL: http://www.kumagaigumi.co.jp/

Representative: Yasunori Sakurano, President

Contact : Chihiro Nosaka, General Manager, Accounting Department, Administration Division

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Date of filing of quarterly securities report: November 9, 2018

Scheduled date of dividend payment: -

Supplemental materials for quarterly financial results: Yes

Presentation on quarterly financial results: Yes

(Rounded down to the nearest million yen)

1. Consolidated Results for the Second Quarter Ended September 30, 2018 (April 1, 2018 - September 30, 2018)

#### (1) Consolidated Operating Results

(Percentage figures are changes from the same period in the previous fiscal year)

	Net sales of completed construction contracts		()nerating income		Ordinary income		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY2018 2nd Quarter	172,491	2.7	8,210	(7.5)	8,131	(7.2)	4,493	(25.5)
FY2017 2nd Quarter	167,991	8.3	8,873	(16.6)	8,759	(18.5)	6,033	(14.3)

(Note) Comprehensive income FY2018 2nd Quarter 5,923 million yen (1.7%) FY2017 2nd Quarter 6,027 million yen (7.3%)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
FY2018 2nd Quarter	96.30	_
FY2017 2nd Quarter	161.61	_

<sup>\*\*</sup> The company conducted a one-for-ten reverse stock split of common stock on October 1, 2017. Basic earnings per share for FY2017 2nd Quarter were calculated under the assumption that the reverse stock split of common stock was conducted at the beginning of FY2017.

#### (2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Million yen	Million yen	%	Yen
FY2018 2nd Quarter	321,252	127,873	39.8	2,743.57
FY2017	333,665	126,374	37.9	2,707.51

(Reference) Owner's equity FY2018 2nd Quarter 127,873 million yen FY2017 126,374 million yen

#### 2. Dividends

		Annual cash dividends per share							
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	Year-end	Total				
	Yen	Yen	Yen	Yen	Yen				
FY2017	_	_	_	90.00	90.00				
FY2018	_	_							
FY2018 (forecast)			_	100.00	100.00				

(Note) Revision to the latest forecasts of cash dividends announced : None

#### 3. Forecast of Consolidated Operating Results for FY2018 (April 1, 2018 - March 31, 2019)

(Percentage figures are changes from the same period in the previous fiscal year)

\rightarrow \right								in the pre	vious riscai year)		
	Net sales of co	s of completed		Onerating income		Operating income		Ordinary income		table to	Basic earnings
	construction c	ontracts	Operating income		Ordinary income		owners of parent		per share		
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen		
FY2018	400,000	6.9	25,000	8.5	25,000	10.2	16,500	4.5	353.82		

(Note) Revision to the latest forecasts of consolidated operating results announced : Yes

#### X Notes

(1) Changes in significant subsidiaries during the period (Changes in specified subsidiaries that resulted in a change in the scope of consolidation): None

(2) Application of specific accounting for quarterly consolidated financial statements : None

(3) Changes in accounting policies, changes in accounting estimates, and retrospective restatements

① Changes in accounting policies due to the revision of the accounting standards

② Changes in accounting policies other than ①

3 Changes in accounting estimates

4 Retrospective restatements

: None : None

: None

: None

(4) Number of shares issued (common stock)

① Number of shares issued at the end of the period (including treasury stocks)

2 Number of treasury stocks at the end of the period

③ Average number of shares outstanding during the period (quarterly cumulative total)

FY2018 Q2	46,805,660	FY2017	46,805,660
FY2018 Q2	197,207	FY2017	130,029
FY2018 Q2	46,658,767	FY2017 Q2	37,335,608

(Shares)

X The company conducted a one-for-ten reverse stock split of common stock on October 1, 2017. Average number of shares outstanding during the period for FY2017 2nd Quarter were calculated under the assumption that the reverse stock split of common stock was conducted at the beginning of FY2017.

- $\mbox{\em \%}$  "Kessan Tanshin" is not subject to the quarterly review.
- Explanation regarding the appropriate use of forecasts of operating results, and other specific comments

  The financial forecast of operating results in this document are based on information available at present and logical assessments. Actual results may be materially different from expectations due to a variety of factors.

(Rounded down to the nearest million yen)

1. Nonconsolidated Results for the Second Quarter Ended September 30, 2018 (April 1, 2018 - September 30, 2018)

#### (1) Nonconsolidated Operating Results

(Percentage figures are changes from the same period in the previous fiscal year)

	Net sales of completed construction contracts		Operating income		Ordinary income		Profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY2018 2nd Quarter	136,057	3.3	6,704	(1.8)	7,340	(0.5)	4,236	(21.4)
FY2017 2nd Quarter	131,700	5.7	6,825	(27.5)	7,376	(27.0)	5,391	(20.1)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
FY2018 2nd Quarter	90.59	_
FY2017 2nd Quarter	143.99	_

<sup>\*</sup> The company conducted a one-for-ten reverse stock split of common stock on October 1, 2017. Basic earnings per share for FY2017 2nd Quarter were calculated under the assumption that the reverse stock split of common stock was conducted at the beginning of FY2017.

#### (2) Nonconsolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Million yen	Million yen	%	Yen
FY2018 2nd Quarter	269,155	101,808	37.8	2,179.30
FY2017	280,092	100,439	35.9	2,146.90

(Reference) Owner's equity FY2018 2nd Quarter 101,808 million yen FY2017 100,439 million yen

### 2. Forecast of Nonconsolidated Operating Results for FY2018 (April 1, 2018 - March 31, 2019)

(Percentage figures are changes from the same period in the previous fiscal year)

	Net sales of completed construction contracts		Ordinary income		Profit		Basic earnings per share	
	Million yen	%	Million yen	%	Million yen	%	Yen	
FY2018	320,000	8.6	21,700	19.1	14,300	11.2	305.94	

(Note) Revision to the latest forecasts of nonconsolidated operating results announced: Yes

## 1. Quarterly Consolidated Financial Statements

(1) Quarterly consolidated balance sheet

		(millions of yen)
	Prior Fiscal Year	Current 2nd Quarter
	(As of March 31, 2018)	(As of September 30, 2018)
Assets		
Current assets		
Cash and deposits	108,536	108,107
Notes receivable, accounts receivable from completed construction contracts and other	139,287	125,831
Costs on uncompleted construction contracts	6,905	7,664
Other	19,488	18,714
Allowance for doubtful accounts	(151)	(137)
Total current assets	274,066	260,180
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	5,919	5,831
Land	10,524	10,792
Other, net	3,060	3,612
Total property, plant and equipment	19,504	20,235
Intangible assets	441	432
Investments and other assets		
Investment securities	24,382	26,596
Deferred tax assets	11,427	10,306
Other	3,981	3,651
Allowance for doubtful accounts	(271)	(256)
Total investments and other assets	39,520	40,297
Total non-current assets	59,466	60,964
Deferred assets		
Share issuance cost	132	107
Total deferred assets	132	107
Total assets	333,665	321,252

## (2) Quarterly consolidated statement of income and quarterly consolidated statement of comprehensive income Quarterly consolidated statement of income (Cumulative total)

(millions of yen) FY2018 2nd Quarter FY2017 2nd Quarter (Apr 1, 2017 - Sep 30, 2017) (Apr 1, 2018—Sep 30, 2018) Net sales of completed construction contracts 167,991 172,491 151,047 154,864 Cost of sales of completed construction contracts Gross profit on completed construction contracts 16,944 17,627 8,070 9,416 Selling, general and administrative expenses 8,210 8,873 Operating income Non-operating income Interest income 20 20 Dividend income 64 176 Foreign exchange gains 14 Reversal of allowance for doubtful accounts 45 25 Reversal of provision for contingent loss 46 Other 82 32 Total non-operating income 259 269 Non-operating expenses Interest expenses 128 119 Foreign exchange losses 0 Commission for syndicate loan 220 168 Amortization of share issuance cost 24 Other 24 35 Total non-operating expenses 372 348 8,759 8,131 Ordinary income Extraordinary income Gain on sales of non-current assets 8 11 Gain on sales of memberships 0 Total extraordinary income 12 Extraordinary losses Loss on retirement of non-current assets 52 14 Loss on valuation of membership 6 Compensation for damage 16 Provision for contingent loss 1,349 Other 1 1 Total extraordinary losses 69 1,371 8,699 6,772 Profit before income taxes 1,856 Income taxes - current 1.698 Income taxes - deferred 967 422 Total income taxes 2,665 2,278 Profit 6,033 4,493 Profit attributable to owners of parent 6,033 4,493

(millions of yen)

	FY2017 2nd Quarter	FY2018 2nd Quarter
	(Apr 1, 2017—Sep 30, 2017)	(Apr 1, 2018 — Sep 30, 2018)
Profit	6,033	4,493
Other comprehensive income		
Valuation difference on available-for-sale securities	(61)	1,556
Foreign currency translation adjustment	37	(158)
Remeasurements of defined benefit plans, net of tax	17	28
Share of other comprehensive income of entities accounted for using equity method	(0)	3
Total other comprehensive income	(6)	1,429
Comprehensive income	6,027	5,923
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	6,027	5,923
Comprehensive income attributable to non-controlling interests	_	_

Pr. 1201 2 and Quarter (Apr 1. 2017 - Sep 30. 2017)	(3) Consolidated statements of cash flows		(millions of yen)
Profit before income taxes		FY2017 2nd Quarter	
Profit before income taxes         8,889         6,772           Deprociation         754         868           Amortization of share issuance cost         —         24           Increase (decrease) in allowance for doubtful accounts         (45)         (25)           Increase (decrease) in provision for contingent loss         (2113)         452           Increase (decrease) in provision for contingent loss         (2113)         47           Interest and dividend income         (84)         (197)           Interest expenses         128         119           Foreign exchange losses (gains)         (4)         (15)           Loss (gain) on sales of non-current assets         (8)         (11)           Loss (gain) on sales of non-current assets         (8)         (11)           Decrease (increase) in notes and accounts receivable – trade         (3579)         (358)           Increase (decrease) in otests and accounts payable – trade         (10739)         (1230)           Increase (decrease) in other assets and other         (10739)         (1230)           Increase (decrease) in other assets and other         (1067)         (252           Other, net         3041         2448           Subtotal         2399         9126           Interest and dividend		(Apr 1, 2017—Sep 30, 2017)	(Apr 1, 2018—Sep 30, 2018)
Operacisation         754         808           Amortization of share issuance cost         —         24           Increase (decrease) in allowance for doubtful accounts         (45)         (25)           Increase (decrease) in provision for contingent loss         (2,113)         452           Increase (decrease) in net defined benefit liability         (1,321)         47           Interest and dividend income         (84)         (197)           Interest expenses         128         119           Foreign exchange losses (gains)         (4)         (15)           Loss (gain) on sales of non-current assets         (8)         (11)           Loss (gain) on sales of non-current assets         (8)         (11)           Decrease (increase) in costs on uncompleted construction contracts         (3,510)         (758)           Decrease (increase) in costs on uncompleted construction contracts         (3,510)         (758)           Increase (decrease) in obtar assets and other         (10,739)         (12,380)           Increase (increase) in other assets and other         (10,67)         (252           Other, net         3,041         2,448           Subtotal         2,909         9,126           Interest expenses paid         (2,538)         (2,538)           <	Cash flows from operating activities		
Amortization of share issuance cost         —         24           Increase (decrease) in allowance for doubtful accounts         (45)         (25)           Increase (decrease) in provision for contingent loss         (2113)         452           Increase (decrease) in provision for contingent loss         (2113)         47           Increase (decrease) in net defined benefit liability         (1,321)         47           Interest and dividend income         (84)         (197)           Interest expenses         128         111           Foreign exchange losses (gains)         (4)         (15)           Loss (gain) on sales of non-current assets         89         (111)           Decrease (increase) in notes and accounts receivable – trade trade (norease) in notes and accounts receivable – trade (norease) in notes and accounts payable – trade (norease) in other assets and other         (10,739)         (12,380)           Increase (decrease) in notes and accounts payable – trade (norease) in other assets and other         (10,67)         (252)           Other, net         3,041         2,48           Subtotal         3,041         2,48           Subtotal (increase) paid (increase) in other assets and other         (10,67)         (252)           Interest expenses paid (increase) in costs or ununompleted (increase) (increase) in costs or ununompleted (increase) (increase) in costs or u	Profit before income taxes	8,699	6,772
Increase (decrease) in allowance for doubtful accounts   (45)   (25)     Increase (decrease) in provision for contingent loss   (2,113)   (45)     Increase (decrease) in net defined benefit liability   (1,321)   (1,321)     Interest and dividend income   (84)   (197)     Interest expenses   128   118     Foreign exchange losses (gains)   (4)   (16)     Loss on retirement of non-current assets   52   14     Loss (gain) on sales of non-current assets   (8)   (11)     Decrease (increase) in notes and accounts receivable   (8)   (15)     Loss (gain) on sales of non-current assets   (8)   (11)     Decrease (increase) in notes and accounts receivable   (10,739)   (12,380)     Increase (decrease) in notes and accounts payable - trade   (10,739)   (12,380)     Increase (decrease) in other and accounts payable - trade   (10,673)   (252)     Colter, net   (3,041)   (2,484)     Subtotal   (2,909)   (3,126)     Interest and dividend income received   (10,67)   (252)     Colter, net   (3,041)   (2,333)   (2,535)     Interest and dividend income received   (10,67)   (252)     Interest expenses paid   (123)   (117)     Income taxes paid   (2,533)   (2,535)     Net cash provided by (used in) operating activities   (2,533)   (2,535)     Purchase of property, plant and equipment   (1,860)   (1,759)     Proceeds from sales of property, plant and equipment   (1,860)   (1,759)     Proceeds from sales of property, plant and equipment   (1,860)   (1,759)     Proceeds from sales of investment securities   (2,9)   (3,10)     Purchase of property, plant and equipment   (1,860)   (1,759)     Proceeds from sales of investment securities   (2,9)   (3,10)     Proceeds from sales of investment securities   (3,10)   (3,10)     Proceeds from sales of investment securities   (3,10)   (3,10)     Proceeds from sales of investment securities   (3,10)   (3,10)   (3,10)     Proceeds from sales of investment securities   (3,10)   (3,10)   (3,10)   (3,10)   (3,10)   (3,10)   (3,10)   (3,10)   (3,10)   (3,10)   (3,10)   (3,10)   (3,10)   (3,10)   (3,	Depreciation	754	868
Increase (decrease) in provision for contingent loss	Amortization of share issuance cost	_	24
Increase (decrease) in net defined benefit liability	Increase (decrease) in allowance for doubtful accounts	(45)	(25)
Interest and dividend income	Increase (decrease) in provision for contingent loss	(2,113)	452
Interest expenses   128	Increase (decrease) in net defined benefit liability	(1,321)	47
Proreign exchange losses (gains)	Interest and dividend income	(84)	(197)
Loss on retirement of non-current assets         52         14           Loss (gain) on sales of non-current assets         (8)         (11)           Decrease (increase) in notes and accounts receivable – trade         3,579         13,364           Decrease (increase) in costs on uncompleted construction contracts         (3,510)         (758)           Increase (decrease) in notes and accounts payable – trade construction contracts         (10,739)         (12,380)           Increase (decrease) in other assets and other         (10,67)         (252)           Decrease (increase) in other assets and other         (10,67)         (252)           Other, net         3,041         2,448           Subtotal         2,909         9,126           Interest and dividend income received         85         202           Interest expenses paid         (123)         (117)           Income taxes paid         (25,38)         (2,535)           Net cash provided by (used in) operating activities         332         6,674           Cash flows from investing activities         7         13           Proceeds from sales of property, plant and equipment         7         1           Proceeds from sales of investment securities         29         (81)           Proceeds from sales of investment securities	Interest expenses	128	119
Descrease (increase) in notes and accounts receivable	Foreign exchange losses (gains)	(4)	(15)
Decrease (increase) in notes and accounts receivable   13,579   13,364   17da   17da	Loss on retirement of non-current assets	52	14
1,0,000	Loss (gain) on sales of non-current assets	(8)	(11)
Decreases (increase) in costs on uncompleted construction contracts         (3,510)         (758)           Increases (decrease) in notes and accounts payable – trade Increases (decrease) in advances received on uncompleted construction contracts         5,549         (1,344)           Decrease (increase) in other assets and other         (1,067)         (252)           Other, net         3,041         2,448           Subtotal         2,909         9,126           Interest and dividend income received         85         202           Interest expenses paid         (123)         (117)           Income taxes paid         (2,538)         (2,538)           Net cash provided by (used in) operating activities         332         6,674           Cash flows from investing activities         (1,860)         (1,759)           Purchase of property, plant and equipment         7         13           Purchase of investment securities         (29)         (81)           Proceeds from sales of investment securities         2         10           Payments of loans receivable         (21)         (28)           Collection of loans receivable         (36)         79           Other, net         (48)         12           Net increase (decrease) in short-term loans payable         (1,45)         (350		3,579	13,364
Increase (decrease) in advances received on uncompleted construction contracts   1,067   2,529     Decrease (increase) in other assets and other   1,067   2,529     Other, net   3,041   2,448     Subtotal   2,909   9,126     Interest and dividend income received   85   2002     Interest and dividend income received   85   2002     Interest expenses paid   (123)   (117)     Income taxes paid   (2,538)   (2,535)     Net cash provided by (used in) operating activities   332   6,674     Cash flows from investing activities   332   6,674     Cash flows from investing activities   7   13     Purchase of property, plant and equipment   7   13     Purchase of investment securities   (29)   (81)     Proceeds from sales of property, plant and equipment   (21)   (28)     Collection of loans receivable   (21)   (28)     Collection of loans receivable   (48)   12     Net cash provided by (used in) investing activities   (1,857)   (1,653)     Cash flows from financing activities   (145)   (350)     Proceeds from sides of investment securities   (145)   (350)     Proceeds from seces (decrease) in short-term loans payable   (145)   (350)     Proceeds from long-term loans payable   (145)   (350)     Purchase of treasury shares   (15)   (213)     Cash dividends paid   (2621)   (4,210)     Other, net   (363)   (35,287)     Repayments of long-term loans payable   (363)   (35,287)     Repayments of long-term loans payable   (363)   (35,287)     Repayments of lo	Decrease (increase) in costs on uncompleted construction	(3,510)	(758)
construction contracts         3,349         (1,344)           Decrease (increase) in other assets and other         (1,067)         (252)           Other, net         3,041         2,448           Subtotal         2,909         9,126           Interest and dividend income received         85         202           Interest expenses paid         (123)         (117)           Income taxes paid         (2,538)         (2,535)           Net cash provided by (used in) operating activities         332         6,674           Cash flows from investing activities         8         1,253           Purchase of property, plant and equipment         (1,860)         (1,759)           Proceeds from sales of property, plant and equipment         7         13           Purchase of investment securities         (29)         (81)           Proceeds from sales of investment securities         (29)         (81)           Purchase of loans receivable         (21)         (28           Collection of loans receivable         (21)         (28           Collection of loans receivable         (3,87)         (1,857)           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,853) </td <td>Increase (decrease) in notes and accounts payable - trade</td> <td>(10,739)</td> <td>(12,380)</td>	Increase (decrease) in notes and accounts payable - trade	(10,739)	(12,380)
Other, net         3,041         2,48e           Subtotal         2,909         9,126           Interest and dividend income received         85         202           Interest expenses paid         (123)         (117)           Income taxes paid         (2,538)         (2,535)           Net cash provided by (used in) operating activities         332         6,674           Cash flows from investing activities         The contractive of property, plant and equipment         (1,860)         (1,759)           Proceeds from sales of property, plant and equipment         7         13           Purchase of investment securities         (29)         (81)           Proceeds from sales of investment securities         —         110           Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (1,857)         (1,653)           Proceeds from long-term loans payable         (145)         (350)           Proceeds from long-term loans payable         (8,283)         (489)           Purchase of treasury sh	•	5,549	(1,344)
Subtotal         2,909         9,126           Interest and dividend income received         85         202           Interest expenses paid         (123)         (117)           Income taxes paid         (2,538)         (2,535)           Net cash provided by (used in) operating activities         332         6,674           Cash flows from investing activities         85         (2,538)           Purchase of property, plant and equipment         (1,860)         (1,759)           Proceeds from sales of property, plant and equipment         7         13           Purchase of investment securities         (29)         (81)           Proceeds from sales of investment securities         —         110           Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (145)         (350)           Proceeds from long-term loans payable         (145)         (350)           Proceeds from long-term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)	Decrease (increase) in other assets and other	(1,067)	(252)
Interest and dividend income received         85         202           Interest expenses paid         (123)         (117)           Income taxes paid         (2,538)         (2,535)           Net cash provided by (used in) operating activities         332         6,674           Cash flows from investing activities         (1,860)         (1,759)           Purchase of property, plant and equipment         7         13           Purchase of investment securities         (29)         (81)           Proceeds from sales of investment securities         -         110           Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (145)         (350)           Net increase (decrease) in short-term loans payable         (145)         (350)           Proceeds from long-term loans payable         (48)         (350)           Proceeds from long-term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621) </td <td>Other, net</td> <td>3,041</td> <td>2,448</td>	Other, net	3,041	2,448
Interest expenses paid         (123)         (117)           Income taxes paid         (2,538)         (2,535)           Net cash provided by (used in) operating activities         332         6,674           Cash flows from investing activities         (1,860)         (1,759)           Purchase of property, plant and equipment         7         13           Purchase of investment securities         (29)         (81)           Proceeds from sales of investment securities         -         110           Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (1,857)         (350)           Net increase (decrease) in short-term loans payable         (145)         (350)           Proceeds from long-term loans payable         7,400         -           Repayments of long-term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621)         (4,210)           Other, net         (18)         (2,621	Subtotal	2,909	9,126
Income taxes paid         (2,538)         (2,538)           Net cash provided by (used in) operating activities         332         6,674           Cash flows from investing activities         (1,860)         (1,759)           Purchase of property, plant and equipment         7         13           Purchase of investment securities         (29)         (81)           Purchase of investment securities         -         110           Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (145)         (350)           Proceeds from long-term loans payable         (145)         (350)           Proceeds from long-term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621)         (4,210)           Other, net         (18)         (24)           Net cash provided by (used in) financing activities         (3,683)         (5,287)           Effect of exchange rate change on cash and cash equivalents <t< td=""><td>Interest and dividend income received</td><td>85</td><td>202</td></t<>	Interest and dividend income received	85	202
Net cash provided by (used in) operating activities         332         6,674           Cash flows from investing activities         (1,860)         (1,759)           Purchase of property, plant and equipment         7         13           Purchase of investment securities         (29)         (81)           Purchase of investment securities         —         110           Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (145)         (350)           Proceeds from long-term loans payable         (145)         (350)           Proceeds from long-term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621)         (4,210)           Other, net         (18)         (24)           Net cash provided by (used in) financing activities         (3,683)         (5,287)           Effect of exchange rate change on cash and cash equivalents         (3,683)         (5,287)           Refression for exclusional cash e	Interest expenses paid	(123)	(117)
Cash flows from investing activities         (1,860)         (1,759)           Purchase of property, plant and equipment         7         13           Proceeds from sales of property, plant and equipment         7         13           Purchase of investment securities         (29)         (81)           Proceeds from sales of investment securities         —         110           Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (145)         (350)           Net increase (decrease) in short-term loans payable         (145)         (350)           Proceeds from long-term loans payable         7,400         —           Repayments of long-term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621)         (4,210)           Other, net         (18)         (24)           Net cash provided by (used in) financing activities         (3,683)         (5,287)           Effect of exchange rate change on cash and	Income taxes paid	(2,538)	(2,535)
Purchase of property, plant and equipment         (1,860)         (1,759)           Proceeds from sales of property, plant and equipment         7         13           Purchase of investment securities         (29)         (81)           Proceeds from sales of investment securities         —         110           Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (145)         (350)           Poceeds from long-term loans payable         (145)         (350)           Proceeds from long-term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621)         (4,210)           Other, net         (18)         (24)           Net cash provided by (used in) financing activities         (3,683)         (5,287)           Effect of exchange rate change on cash and cash equivalents         48         (162)           Net increase (decrease) in cash and cash equivalents         (5,160)         (428)           Cash and	Net cash provided by (used in) operating activities	332	6,674
Proceeds from sales of property, plant and equipment         7         13           Purchase of investment securities         (29)         (81)           Proceeds from sales of investment securities         —         110           Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (145)         (350)           Net increase (decrease) in short-term loans payable         7,400         —           Repayments of long-term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621)         (4,210)           Other, net         (18)         (24)           Net cash provided by (used in) financing activities         (3,683)         (5,287)           Effect of exchange rate change on cash and cash equivalents         48         (162)           Net increase (decrease) in cash and cash equivalents         (5,160)         (428)           Cash and cash equivalents at beginning of period         73,926         108,532	Cash flows from investing activities		
Purchase of investment securities         (29)         (81)           Proceeds from sales of investment securities         —         110           Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (145)         (350)           Net increase (decrease) in short-term loans payable         (145)         (350)           Proceeds from long-term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621)         (4,210)           Other, net         (18)         (24)           Net cash provided by (used in) financing activities         (3,683)         (5,287)           Effect of exchange rate change on cash and cash equivalents         48         (162)           Net increase (decrease) in cash and cash equivalents         (5,160)         (428)           Cash and cash equivalents at beginning of period         73,926         108,532	Purchase of property, plant and equipment	(1,860)	(1,759)
Proceeds from sales of investment securities         —         110           Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         —         (145)         (350)           Net increase (decrease) in short—term loans payable         (145)         (350)           Proceeds from long—term loans payable         7,400         —           Repayments of long—term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621)         (4,210)           Other, net         (18)         (24)           Net cash provided by (used in) financing activities         (3,683)         (5,287)           Effect of exchange rate change on cash and cash equivalents         48         (162)           Net increase (decrease) in cash and cash equivalents         (5,160)         (428)           Cash and cash equivalents at beginning of period         73,926         108,532	Proceeds from sales of property, plant and equipment	7	13
Payments of loans receivable         (21)         (28)           Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (145)         (350)           Net increase (decrease) in short—term loans payable         (145)         (350)           Proceeds from long—term loans payable         7,400         —           Repayments of long—term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621)         (4,210)           Other, net         (18)         (24)           Net cash provided by (used in) financing activities         (3,683)         (5,287)           Effect of exchange rate change on cash and cash equivalents         48         (162)           Net increase (decrease) in cash and cash equivalents         (5,160)         (428)           Cash and cash equivalents at beginning of period         73,926         108,532	Purchase of investment securities	(29)	(81)
Collection of loans receivable         96         79           Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (145)         (350)           Net increase (decrease) in short-term loans payable         (145)         (350)           Proceeds from long-term loans payable         7,400         -           Repayments of long-term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621)         (4,210)           Other, net         (18)         (24)           Net cash provided by (used in) financing activities         (3,683)         (5,287)           Effect of exchange rate change on cash and cash equivalents         48         (162)           Net increase (decrease) in cash and cash equivalents         (5,160)         (428)           Cash and cash equivalents at beginning of period         73,926         108,532	Proceeds from sales of investment securities	_	110
Other, net         (48)         12           Net cash provided by (used in) investing activities         (1,857)         (1,653)           Cash flows from financing activities         (145)         (350)           Net increase (decrease) in short-term loans payable         (145)         (350)           Proceeds from long-term loans payable         7,400         -           Repayments of long-term loans payable         (8,283)         (489)           Purchase of treasury shares         (15)         (213)           Cash dividends paid         (2,621)         (4,210)           Other, net         (18)         (24)           Net cash provided by (used in) financing activities         (3,683)         (5,287)           Effect of exchange rate change on cash and cash equivalents         48         (162)           Net increase (decrease) in cash and cash equivalents         (5,160)         (428)           Cash and cash equivalents at beginning of period         73,926         108,532	Payments of loans receivable	(21)	(28)
Net cash provided by (used in) investing activities  Cash flows from financing activities  Net increase (decrease) in short-term loans payable  Proceeds from long-term loans payable  Repayments of long-term loans payable  Purchase of treasury shares  Cash dividends paid  Other, net  Net cash provided by (used in) financing activities  Effect of exchange rate change on cash and cash equivalents  Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  (1,857)  (1,653)  (1,653)  (1,653)  (1,653)  (3,683)  (445)  (4,210)  (4,210)  (4,210)  (5,287)  (5,160)  (428)	Collection of loans receivable	96	79
Cash flows from financing activitiesNet increase (decrease) in short-term loans payable(145)(350)Proceeds from long-term loans payable7,400—Repayments of long-term loans payable(8,283)(489)Purchase of treasury shares(15)(213)Cash dividends paid(2,621)(4,210)Other, net(18)(24)Net cash provided by (used in) financing activities(3,683)(5,287)Effect of exchange rate change on cash and cash equivalents48(162)Net increase (decrease) in cash and cash equivalents(5,160)(428)Cash and cash equivalents at beginning of period73,926108,532	Other, net	(48)	12
Net increase (decrease) in short-term loans payable(145)(350)Proceeds from long-term loans payable7,400—Repayments of long-term loans payable(8,283)(489)Purchase of treasury shares(15)(213)Cash dividends paid(2,621)(4,210)Other, net(18)(24)Net cash provided by (used in) financing activities(3,683)(5,287)Effect of exchange rate change on cash and cash equivalents48(162)Net increase (decrease) in cash and cash equivalents(5,160)(428)Cash and cash equivalents at beginning of period73,926108,532	Net cash provided by (used in) investing activities	(1,857)	(1,653)
Proceeds from long-term loans payable       7,400       —         Repayments of long-term loans payable       (8,283)       (489)         Purchase of treasury shares       (15)       (213)         Cash dividends paid       (2,621)       (4,210)         Other, net       (18)       (24)         Net cash provided by (used in) financing activities       (3,683)       (5,287)         Effect of exchange rate change on cash and cash equivalents       48       (162)         Net increase (decrease) in cash and cash equivalents       (5,160)       (428)         Cash and cash equivalents at beginning of period       73,926       108,532	Cash flows from financing activities		
Repayments of long-term loans payable       (8,283)       (489)         Purchase of treasury shares       (15)       (213)         Cash dividends paid       (2,621)       (4,210)         Other, net       (18)       (24)         Net cash provided by (used in) financing activities       (3,683)       (5,287)         Effect of exchange rate change on cash and cash equivalents       48       (162)         Net increase (decrease) in cash and cash equivalents       (5,160)       (428)         Cash and cash equivalents at beginning of period       73,926       108,532	Net increase (decrease) in short-term loans payable	(145)	(350)
Purchase of treasury shares       (15)       (213)         Cash dividends paid       (2,621)       (4,210)         Other, net       (18)       (24)         Net cash provided by (used in) financing activities       (3,683)       (5,287)         Effect of exchange rate change on cash and cash equivalents       48       (162)         Net increase (decrease) in cash and cash equivalents       (5,160)       (428)         Cash and cash equivalents at beginning of period       73,926       108,532	Proceeds from long-term loans payable	7,400	_
Cash dividends paid(2,621)(4,210)Other, net(18)(24)Net cash provided by (used in) financing activities(3,683)(5,287)Effect of exchange rate change on cash and cash equivalents48(162)Net increase (decrease) in cash and cash equivalents(5,160)(428)Cash and cash equivalents at beginning of period73,926108,532	Repayments of long-term loans payable	(8,283)	(489)
Other, net(18)(24)Net cash provided by (used in) financing activities(3,683)(5,287)Effect of exchange rate change on cash and cash equivalents48(162)Net increase (decrease) in cash and cash equivalents(5,160)(428)Cash and cash equivalents at beginning of period73,926108,532	Purchase of treasury shares	(15)	(213)
Net cash provided by (used in) financing activities  Effect of exchange rate change on cash and cash equivalents  Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  (3,683)  (5,287)  48  (162)  (428)  (5,160)  (428)	Cash dividends paid	(2,621)	(4,210)
Effect of exchange rate change on cash and cash equivalents  Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  73,926  108,532	Other, net	(18)	(24)
equivalents  Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  73,926  108,532	Net cash provided by (used in) financing activities	(3,683)	(5,287)
Cash and cash equivalents at beginning of period 73,926 108,532		48	(162)
	Net increase (decrease) in cash and cash equivalents	(5,160)	(428)
Cash and cash equivalents at end of period 68,765 108,103		· · · · · · · · · · · · · · · · · · ·	
	Cash and cash equivalents at end of period	68,765	108,103

## 2. Quarterly Nonconsolidated Financial Statements

 $(1) \\ Quarterly \ nonconsolidated \ balance \ sheet$ 

		(millions of yen)
	Prior Fiscal Year	Current 2nd Quarter
	(As of March 31, 2018)	(As of September 30, 2018)
Assets		
Current assets		
Cash and deposits	91,364	87,447
Notes receivable, accounts receivable from completed construction contracts and other	112,795	105,583
Costs on uncompleted construction contracts	5,988	6,429
Other	20,698	18,854
Allowance for doubtful accounts	(127)	(118)
Total current assets	230,720	218,197
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	2,407	2,299
Land	7,677	7,900
Other, net	1,052	1,486
Total property, plant and equipment	11,136	11,686
Intangible assets	266	270
Investments and other assets		
Investment securities	11,781	12,523
Deferred tax assets	9,262	8,280
Other	16,873	18,157
Allowance for doubtful accounts	(80)	(69)
Total investments and other assets	37,836	38,893
Total non-current assets	49,239	50,850
Deferred assets		
Share issuance cost	132	107
Total deferred assets	132	107
Total assets	280,092	269,155

		(millions of yen)
	Prior Fiscal Year	Current 2nd Quarter
	(As of March 31, 2018)	(As of September 30, 2018)
Liabilities		
Current liabilities  Notes payable, accounts payable for construction contracts		
and other	58,182	48,261
Electronically recorded obligations – operating	29,297	28,910
Short-term loans payable	3,851	3,416
Lease obligations	19	21
Advances received on uncompleted construction contracts	20,051	18,303
Deposits received	19,136	21,982
Provision for warranties for completed construction	341	378
Provision for loss on construction contracts	293	271
Provision for contingent loss	11,324	11,776
Provision for bonuses	2,477	2,304
Other	8,661	6,926
Total current liabilities	153,638	142,552
Non-current liabilities		
Long-term loans payable	10,328	9,943
Lease obligations	49	58
Provision for retirement benefits	13,397	13,462
Provision for stock payments	_	14
Other	2,239	1,315
Total non-current liabilities	26,015	24,794
Total liabilities	179,653	167,346
Net assets		
Shareholders' equity		
Capital stock	30,108	30,108
Capital surplus	25,157	25,157
Retained earnings	42,613	42,639
Treasury shares	(65)	(278)
Total shareholders' equity	97,813	97,627
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	2,625	4,181
Total valuation and translation adjustments	2,625	4,181
Total net assets	100,439	101,808
Total liabilities and net assets	280,092	269,155

(millions of yen)

		(millions of yen)
	FY2017 2nd Quarter (Apr 1, 2017—Sep 30, 2017)	FY2018 2nd Quarter (Apr 1, 2018—Sep 30, 2018)
Net sales of completed construction contracts	131,700	136,057
Cost of sales of completed construction contracts	119,096	122,404
Gross profit on completed construction contracts	12,604	13,653
Selling, general and administrative expenses	5,778	6,948
Operating income	6,825	6,704
Non-operating income	-	
Interest income	18	18
Dividend income	759	870
Foreign exchange gains	_	12
Other	141	70
Total non-operating income	919	971
Non-operating expenses		
Interest expenses	125	113
Foreign exchange losses	1	_
Commission for syndicate loan	220	168
Amortization of share issuance cost	_	24
Other	22	29
Total non-operating expenses	369	335
Ordinary income	7,376	7,340
Extraordinary income		
Gain on sales of memberships	_	0
Total extraordinary income		0
Extraordinary losses		
Loss on valuation of membership	_	6
Compensation for damage	16	_
Provision for contingent loss	_	1,349
Other	1	3
Total extraordinary losses	17	1,359
Profit before income taxes	7,358	5,981
Income taxes - current	1,140	1,450
Income taxes – deferred	827	294
Total income taxes	1,967	1,745
Profit	5,391	4,236

## 3. Supplementary Information

(1) Orders received, net sales and carried-forward (Nonconsolidated )

(millions of yen)

	FY2017 2nd	0	FY2018 2nd	0	(III	illions of yen)
	Apr 1, 2017—Se	-,		Apr 1, 2018—Sep 30, 2018 Char		
	Amount	Composition ratio %	Amount	Composition ratio %	Amount	%
Public	34,304	19.9	11,254	4.7	(23,049)	(67.2)
Private	24,471	14.2	79,421	33.0	54,949	224.5
Domestic	58,775	34.1	90,675	37.7	31,899	54.3
Overseas	10	0.0	_	_	(10)	(100.0)
Civil engineering	58,786	34.1	90,675	37.7	31,889	54.2
Public	11,888	6.9	18,439	7.6	6,550	55.1
Private	100,942	58.6	131,638	54.7	30,695	30.4
Domestic	112,831	65.5	150,077	62.3	37,246	33.0
Overseas	609	0.4	26	0.0	(582)	(95.6)
Building construction	113,440	65.9	150,104	62.3	36,664	32.3
Public	46,192	26.8	29,693	12.3	(16,498)	(35.7)
Private	125,414	72.8	211,059	87.7	85,645	68.3
Domestic	171,607	99.6	240,753	100.0	69,146	40.3
Overseas	619	0.4	26	0.0	(592)	(95.7)
Orders received-Total	172,226	100	240,780	100	68,553	39.8
Public	29,357	22.3	28,027	20.6	(1,330)	(4.5)
Private	17,477	13.3	20,849	15.3	3,371	19.3
Domestic	46,835	35.6	48,876	35.9	2,041	4.4
Overseas	27	0.0	5	0.0	(22)	(81.3)
Civil engineering	46,863	35.6	48,882	35.9	2,018	4.3
Public	10,216	7.8	10,700	7.9	483	4.7
Private	74,177	56.3	76,074	55.9	1,897	2.6
Domestic	84,393	64.1	86,774	63.8	2,381	2.8
Overseas	444	0.3	401	0.3	(42)	(9.6)
Building construction	84,837	64.4	87,175	64.1	2,338	2.8
Public	39,574	30.1	38,727	28.5	(846)	(2.1)
Private	91,654	69.6	96,923	71.2	5,268	5.7
Domestic	131,228	99.7	135,651	99.7	4,422	3.4
Overseas	471	0.3	406	0.3	(65)	(13.8)
Net sales-Total	131,700	100	136,057	100	4,357	3.3
Public	89,966	23.9	74,334	14.1	(15,631)	(17.4)
Private	73,110	19.4	141,707	26.8	68,597	93.8
Domestic	163,076	43.3	216,042	40.9	52,965	32.5
Overseas	17	0.0	8	0.0	(8)	(49.9)
Civil engineering	163,094	43.3	216,051	40.9	52,957	32.5
Public	30,811	8.1	39,533	7.5	8,721	28.3
Private	182,250	48.4	272,611	51.6	90,361	49.6
Domestic	213,061	56.5	312,144	59.1	99,082	46.5
Overseas	645	0.2	<u> </u>	_	(645)	(100.0)
Building construction	213,706	56.7	312,144	59.1	98,437	46.1
Public	120,777	32.0	113,867	21.6	(6,909)	(5.7)
Private	255,360	67.8	414,319	78.4	158,958	62.2
Domestic	376,138	99.8	528,186	100.0	152,048	40.4
Overseas	662	0.2	8	0.0	(653)	(98.7)
Carried-forward-Total			151,394	40.2		

(Note) The carried-forward amount of overseas work has been translated at the closing rate.

FY2017 2nd Quarter: Decreased by 2 million yen FY2018 2nd Quarter: Increased by 4 million yen

## (2) Financial Highlights

Consolidated (100 millions of yen)

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(Operating Results)

(Operating Results)			-		
	A FY2017 2nd Quarter	B FY2018 2nd Quarter	B - A		
Net sales	1,680	1,725	45	2.7	
Gross profit	169	176	7	4.0	
(Ratio)	10.1%	10.2%	0.1%		
SG&A expenses	81	94	13		
Operating income	89	82	(7)	(7.5)	
(Ratio)	5.3%	4.8%	(0.5%)		
Non-operating income - net	(1)	(1)	0		
Ordinary income	88	81	(6)	(7.2)	
Extraordinary income - net	(1)	(14)	(13)		
Profit before income taxes	87	68	(19)	(22.2)	
Income taxes and others	27	23	(4)		
Profit attributable to owners of parent	60	45	(15)	(25.5)	

(Forecasts of Operating Results for Full year)										
C FY2017	D FY2018 Initial	E FY2018 Revised	E - C		E -	D				
Result	Forecasts	Forecasts		%		%				
3,740	4,000	4,000	260	6.9	_	_				
402	430	430	28	6.9	_	_				
10.8%	10.8%	10.8%	0.0%		_					
172	190	180	8		(10)					
230	240	250	20	8.5	10	4.2				
6.2%	6.0%	6.3%	0.1%		0.3%					
(4)	0	0	4		-					
227	240	250	23	10.2	10	4.2				
(6)	0	(14)	(8)		(14)					
221	240	236	15	6.8	(4)	(1.7)				
63	75	71	8		(4)					

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4.5

Nonconsolidated

Noncons	solidated											
(Operati	ing Results)					(Forecasts	s of Operat	ting Results	for Full	year)	1	
		A FY2017 2nd Quarter	B FY2018 2nd Quarter	B -	A %	C FY2017 Result	D FY2018 Initial Forecasts	E FY2018 Revised Forecasts	E -	C %	E -	D %
	Civil engineering	588	907	319		1,299	1,300	1,300	1		_	
	Building construction	1,128	1,501	372		2,510	2,400	2,400	(110)		_	
Do	mestic	1,716	2,408	691		3,809	3,700	3,700	(109)		_	
Ov	erseas	6	0	(6)		9	120	120	111			
Orders r	eceived	1,722	2,408	686	39.8	3,818	3,820	3,820	2	0.1		_
	Civil engineering	468	489	20		1,068	1,100	1,100	32			
	Building construction	844	868	24		1,868	2,050	2,050	182		_	
Do	mestic	1,312	1,357	44		2,936	3,150	3,150	214		_	
Ov	erseas	5	4	(1)		10	50	50	40		_	
Net sale:	s	1,317	1,361	44	3.3	2,946	3,200	3,200	254	8.6	_	_
	Civil engineering	38	45	7		106	125	125	19		_	
	(Ratio)	8.1%	9.2%	1.1%		9.9%	11.4%	11.4%	1.5%		_	
	Building construction	88	91	3		199	220	220	21		_	
	(Ratio)	10.4%	10.5%	0.1%		10.6%	10.7%	10.7%	0.1%		_	
Do	mestic	126	136	10		304	345	345	41		_	
	(Ratio)	9.6%	10.0%	0.4%		10.4%	11.0%	11.0%	0.6%		_	
Ov	erseas	0	0	0		1	5	5	4		_	
	(Ratio)	7.4%	11.3%	3.9%		12.8%	10.0%	10.0%	(2.8%)		_	
Gross pr	rofit	126	137	10	8.3	306	350	350	44	14.6	_	_
	(Ratio)	9.6%	10.0%	0.4%		10.4%	10.9%	10.9%	0.5%		_	
SG&A ex	xpenses	58	69	12		126	150	140	14		(10)	
Operatin	ng income	68	67	(1)	(1.8)	179	200	210	31	17.0	10	5.0
	(Ratio)	5.2%	4.9%	(0.3%)		6.1%	6.3%	6.6%	0.5%		0.3%	
Non-ope	erating income - net	6	6	1		3	7	7	4		_	
Ordinary	income	74	73	(0)	(0.5)	182	207	217	35	19.1	10	4.8
Extraordinary income - net		(0)	(14)	(13)		(5)	0	(14)	(9)		(14)	
Profit be	efore income taxes	74	60	(14)	(18.7)	177	207	203	26	14.6	(4)	(1.9)
Income t	taxes and others	20	17	(2)		49	64	60	11		(4)	
Profit		54	42	(12)	(21.4)	129	143	143	14	11.2	_	_